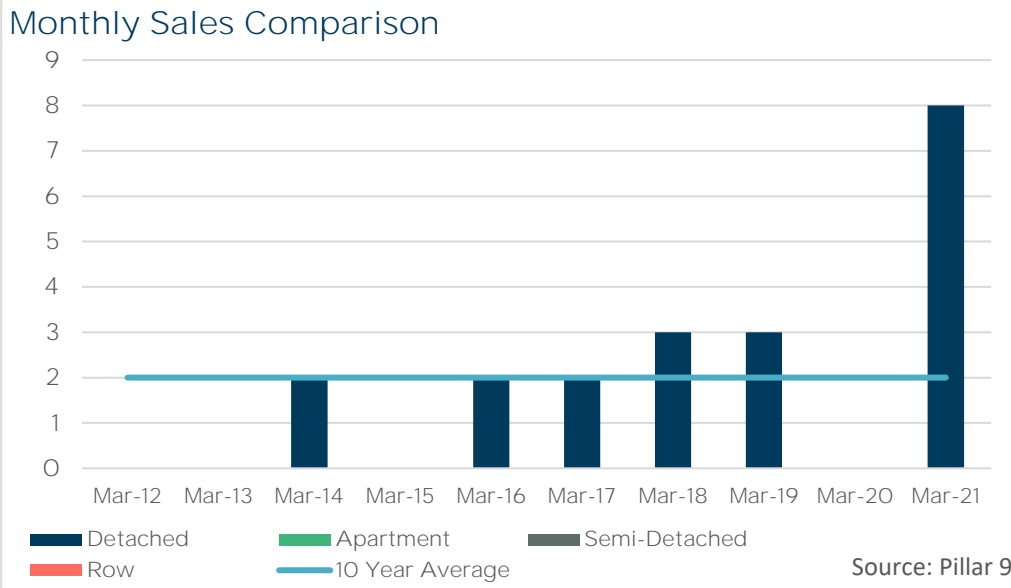



March 2021




*The six month monthly trend is based on a moving average
Data source: Pillar 9


SALES

8


- Y/Y
↑ 200% YTD


NEW LISTINGS

22

↑ 57.1% Y/Y
 → 0.0% YTD

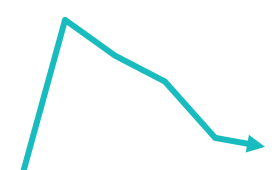
TOTAL RESIDENTIAL AVG PRICE



\$ 352,238

-

Y/Y




Monthly trend*


INVENTORY

120

↓ 8.4% Y/Y
 → Monthly trend*

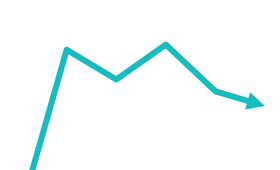
DETACHED AVG PRICE



\$ 352,238

-

Y/Y



Monthly trend*


MONTHS OF SUPPLY

15.00

- Y/Y
Monthly trend*

March 2021

March 2021

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	8	NA	22	69%	113	-4%	36%	14.13	NA	\$352,238	NA
Semi-Detached	0	NA	0	-100%	1	-67%	NA	NA	NA	NA	NA
Row	0	NA	0	NA	0	NA	NA	NA	NA	NA	NA
Apartment	0	NA	0	NA	6	-40%	NA	NA	NA	NA	NA
Total Residential	8	NA	22	57%	120	-8%	36%	15.00	NA	\$352,238	NA

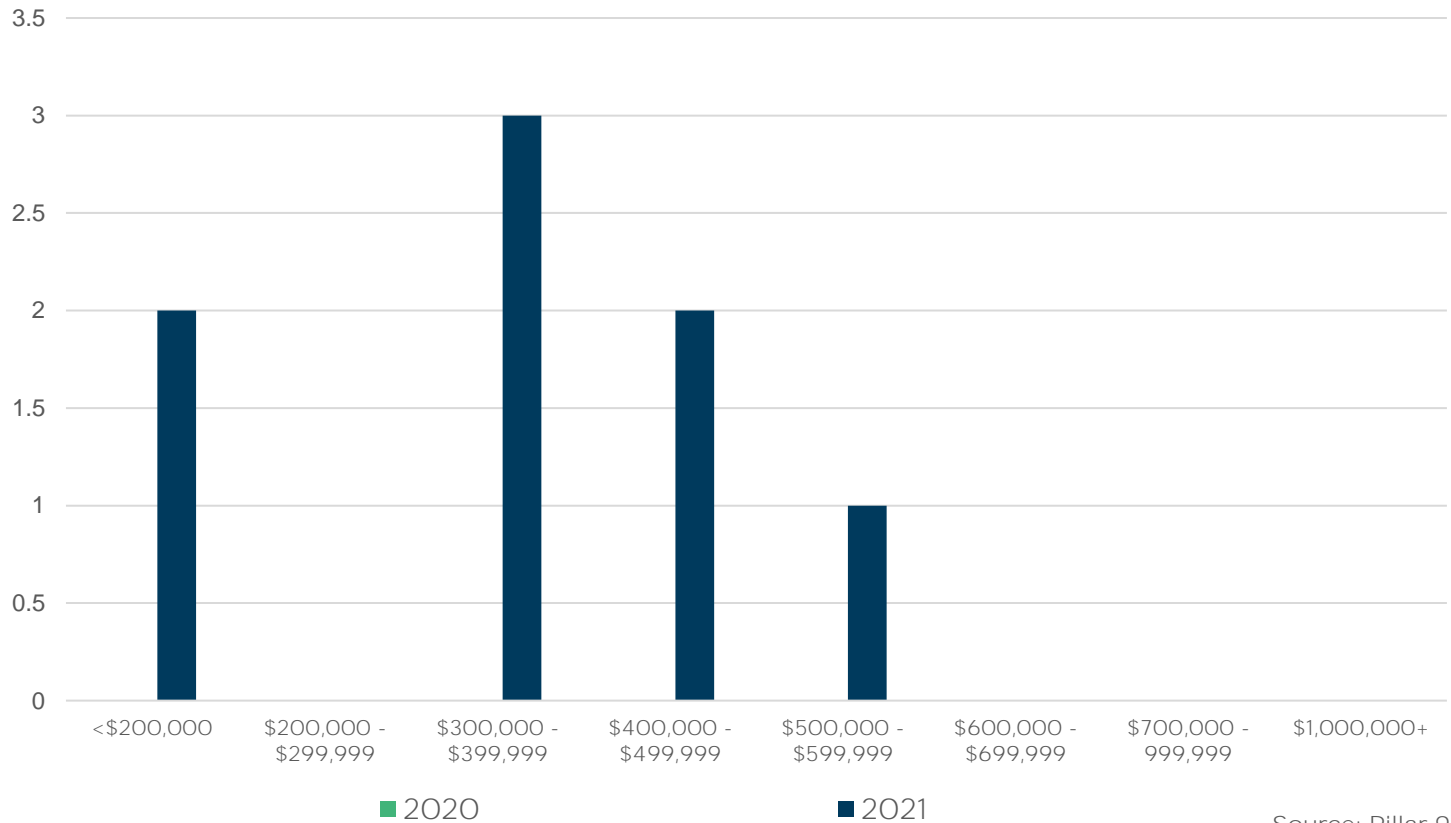
Year-to-Date

March 2021

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	11	175%	49	9%	104	-6%	22%	28.27	-66%	\$334,673	4%
Semi-Detached	0	NA	0	-100%	1	-67%	NA	NA	NA	NA	NA
Row	0	NA	0	NA	0	NA	NA	NA	NA	NA	NA
Apartment	1	NA	1	-75%	6	-40%	100%	18.00	NA	\$169,000	NA
Total Residential	12	200%	50	0%	111	-10%	24%	27.67	-70%	\$320,867	0%

Residential Sales by Price Range

March



Source: Pillar 9

TOTAL RESIDENTIAL



LAC LA BICHE													
Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Feb-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Mar-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Apr-12	-	-	-	-	-	-	-	-	-	-	-	-	-
May-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Jun-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Jul-12	-	-	1	-	-	1	-	-	-	-	-	-	-
Aug-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Sep-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Oct-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Nov-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Dec-12	-	-	-	-	-	-	-	-	-	-	-	-	-
2012	-	-	1	-	-	1	-	-	-	-	-	-	-
Jan-13	-	-	1	-	-	1	-	-	-	-	-	-	-
Feb-13	-	-	1	-	-	2	-	-	-	-	-	-	-
Mar-13	-	-	-	-	-	2	-	-	-	-	-	-	-
Apr-13	-	-	-	-	-	2	-	-	-	-	-	-	-
May-13	1	-	2	-	0.50	2	-	2.00	-	96.6%	-	331,500	-
Jun-13	1	-	2	-	0.50	3	-	3.00	32	98.5%	-	330,900	-
Jul-13	-	-	1	0%	-	4	300%	-	-	-	-	-	-
Aug-13	-	-	-	-	-	4	-	-	-	-	-	-	-
Sep-13	-	-	1	-	-	5	-	-	-	-	-	-	-
Oct-13	-	-	1	-	-	6	-	-	-	-	-	-	-
Nov-13	-	-	1	-	-	7	-	-	-	-	-	-	-
Dec-13	1	-	-	-	-	5	-	5.00	62	80.6%	-	145,000	-
2013	3	-	10	900%	0.30	4	300%	3.33	31	91.9%	-	330,900	-
Jan-14	3	-	8	700%	0.38	10	900%	3.33	48	95.1%	-	520,000	-
Feb-14	1	-	3	200%	0.33	11	450%	11.00	97	92.2%	-	267,500	-
Mar-14	2	-	13	-	0.15	21	950%	10.50	24	97.1%	-	394,750	-
Apr-14	2	-	16	-	0.13	35	1650%	17.50	48	96.6%	-	341,000	-
May-14	8	700%	19	850%	0.42	41	1950%	5.13	36	95.9%	14.6%	380,000	7.8%
Jun-14	5	400%	14	600%	0.36	46	1433%	9.20	34	91.8%	57.3%	520,500	27.0%
Jul-14	5	-	14	1300%	0.36	51	1175%	10.20	57	96.1%	-	330,000	-
Aug-14	9	-	7	-	1.29	45	1025%	5.00	64	95.7%	-	380,000	-
Sep-14	8	-	13	1200%	0.62	44	780%	5.50	43	95.3%	-	344,000	-
Oct-14	6	-	12	1100%	0.50	43	617%	7.17	99	97.2%	-	360,000	-
Nov-14	2	-	10	900%	0.20	47	571%	23.50	89	90.0%	-	267,500	-
Dec-14	3	200%	5	-	0.60	40	700%	13.33	72	93.9%	141.4%	350,000	131.0%
2014	54	1700%	134	1240%	0.40	36	1017%	10.11	56	95.2%	9.9%	363,500	30.2%
Jan-15	1	-67%	18	125%	0.06	54	440%	54.00	101	97.8%	-74.1%	134,900	-71.6%
Feb-15	5	400%	5	67%	1.00	50	355%	10.00	54	97.6%	68.2%	450,000	75.6%
Mar-15	-	-100%	21	62%	-	69	229%	-	-	-	-	-	-
Apr-15	2	0%	5	-69%	0.40	71	103%	35.50	90	94.8%	-31.3%	234,150	-31.3%
May-15	5	-38%	22	16%	0.23	86	110%	17.20	123	91.1%	-23.0%	292,500	-21.9%
Jun-15	3	-40%	18	29%	0.17	93	102%	31.00	57	93.3%	-64.5%	185,000	-56.4%
Jul-15	3	-40%	12	-14%	0.25	97	90%	32.33	80	89.0%	-9.1%	300,000	-16.7%
Aug-15	4	-56%	11	57%	0.36	91	102%	22.75	89	92.5%	-13.2%	330,000	-6.8%
Sep-15	3	-63%	15	15%	0.20	87	98%	29.00	144	85.5%	-2.6%	335,000	-14.4%
Oct-15	2	-67%	18	50%	0.11	92	114%	46.00	167	94.9%	-8.3%	330,000	6.4%
Nov-15	2	0%	11	10%	0.18	93	98%	46.50	168	98.2%	88.4%	504,000	88.4%
Dec-15	3	0%	5	0%	0.60	82	105%	27.33	339	87.4%	42.9%	500,000	56.2%
2015	33	-39%	161	20%	0.20	80	162%	31.97	123	92.5%	-6.2%	341,000	-3.8%
Jan-16	2	100%	11	-39%	0.18	86	59%	43.00	341	88.4%	50.1%	202,500	50.1%
Feb-16	7	40%	4	-20%	1.75	83	66%	11.86	234	91.3%	-18.9%	365,000	-16.6%
Mar-16	2	-	8	-62%	0.25	81	17%	40.50	83	87.5%	-	228,500	-
Apr-16	1	-50%	9	80%	0.11	79	11%	79.00	208	93.6%	126.4%	530,000	126.4%
May-16	2	-60%	19	-14%	0.11	89	3%	44.50	158	95.5%	8.2%	316,500	13.4%
Jun-16	8	167%	26	44%	0.31	100	8%	12.50	153	95.3%	73.0%	320,000	67.6%
Jul-16	6	100%	15	25%	0.40	106	9%	17.67	69	90.5%	-47.5%	157,500	-37.5%
Aug-16	4	0%	12	9%	0.33	100	10%	25.00	253	90.7%	23.0%	406,000	31.8%
Sep-16	6	100%	14	-7%	0.43	94	8%	15.67	40	96.5%	-23.6%	256,000	-10.3%
Oct-16	-	-100%	10	-44%	-	94	2%	-	-	-	-	-	-
Nov-16	1	-50%	12	9%	0.08	92	-1%	92.00	52	88.5%	5.2%	530,000	5.2%
Dec-16	3	0%	8	60%	0.38	86	5%	28.67	75	97.8%	-28.0%	360,000	-38.3%
2016	42	27%	148	-8%	0.28	91	17%	37.31	147	93.0%	-7.5%	315,500	-8.3%

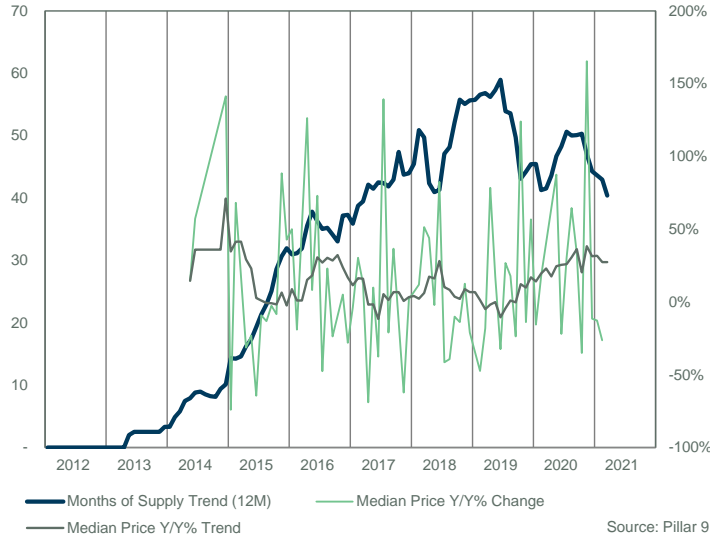
TOTAL RESIDENTIAL



LAC LA BICHE														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-17	3	50%	8	-27%	0.38	82	-5%	27.33	217	102.8%	195,000	-3.7%	228,983	13.1%
Feb-17	2	-71%	13	225%	0.15	87	5%	43.50	374	101.3%	475,725	30.3%	475,725	21.4%
Mar-17	2	0%	19	138%	0.11	96	19%	48.00	41	88.6%	257,500	12.7%	257,500	12.7%
Apr-17	1	0%	22	144%	0.05	109	38%	109.00	49	92.2%	165,000	-68.9%	165,000	-68.9%
May-17	3	50%	13	-32%	0.23	111	25%	37.00	209	94.2%	348,000	10.0%	266,000	-16.0%
Jun-17	5	-38%	23	-12%	0.22	119	19%	23.80	94	92.5%	200,000	-37.5%	262,980	-14.4%
Jul-17	7	17%	10	-33%	0.70	116	9%	16.57	101	95.1%	377,000	139.4%	410,571	109.0%
Aug-17	6	50%	13	8%	0.46	114	14%	19.00	156	91.8%	321,000	-20.9%	315,333	-24.3%
Sep-17	4	-33%	17	21%	0.24	111	18%	27.75	386	87.5%	349,750	36.6%	326,875	38.5%
Oct-17	1	-	6	-40%	0.17	96	2%	96.00	70	90.6%	145,000	-	145,000	-
Nov-17	2	100%	12	0%	0.17	97	5%	48.50	112	88.3%	200,000	-62.3%	200,000	-62.3%
Dec-17	3	0%	11	38%	0.27	93	8%	31.00	444	93.0%	367,000	1.9%	301,000	-6.8%
2017	39	-7%	167	13%	0.23	103	13%	43.95	191	93.3%	340,000	7.8%	306,482	-0.9%
Jan-18	-	-100%	12	50%	-	93	13%	-	-	-	-	-	-	-
Feb-18	1	-50%	13	0%	0.08	103	18%	103.00	27	96.8%	532,500	11.9%	532,500	11.9%
Mar-18	3	50%	13	-32%	0.23	106	10%	35.33	180	96.2%	390,000	51.5%	437,500	69.9%
Apr-18	4	300%	16	-27%	0.25	112	3%	28.00	49	94.5%	237,500	43.9%	222,375	34.8%
May-18	6	100%	35	169%	0.17	130	17%	21.67	138	95.3%	340,500	-2.2%	318,800	19.8%
Jun-18	5	0%	22	-4%	0.23	139	17%	27.80	149	92.3%	365,000	82.5%	319,600	21.5%
Jul-18	2	-71%	25	150%	0.08	160	38%	80.00	103	91.5%	220,750	-41.4%	220,750	-46.2%
Aug-18	5	-17%	10	-23%	0.50	154	35%	30.80	190	90.8%	195,000	-39.3%	228,500	-27.5%
Sep-18	2	-50%	10	-41%	0.20	143	29%	71.50	130	94.8%	314,500	-10.1%	314,500	-3.8%
Oct-18	1	0%	9	50%	0.11	136	42%	136.00	54	89.3%	125,000	-13.8%	125,000	-13.8%
Nov-18	3	50%	14	17%	0.21	122	26%	40.67	182	92.3%	225,000	12.5%	260,167	30.1%
Dec-18	3	0%	11	0%	0.27	113	22%	37.67	602	90.6%	290,000	-21.0%	296,667	-1.4%
2018	35	-10%	190	14%	0.18	126	22%	55.68	176	93.2%	335,000	-1.5%	292,966	-4.4%
Jan-19	2	-	9	-25%	0.22	113	22%	56.50	329	92.0%	370,000	-	370,000	-
Feb-19	1	0%	7	-46%	0.14	113	10%	113.00	442	90.6%	280,000	-47.4%	280,000	-47.4%
Mar-19	3	0%	11	-15%	0.27	115	8%	38.33	135	94.8%	320,000	-17.9%	379,475	-13.3%
Apr-19	6	50%	27	69%	0.22	124	11%	20.67	292	95.6%	423,750	78.4%	507,000	128.0%
May-19	4	-33%	31	-11%	0.13	139	7%	34.75	195	93.3%	400,000	17.5%	355,250	11.4%
Jun-19	3	-40%	17	-23%	0.18	143	3%	47.67	137	93.3%	246,500	-32.5%	237,133	-25.8%
Jul-19	7	250%	10	-60%	0.70	135	-16%	19.29	172	92.8%	280,000	26.8%	271,714	23.1%
Aug-19	5	0%	12	20%	0.42	135	-12%	27.00	128	89.6%	230,000	17.9%	230,800	1.0%
Sep-19	5	150%	7	-30%	0.71	125	-13%	25.00	111	93.4%	240,000	-23.7%	354,500	12.7%
Oct-19	2	100%	13	44%	0.15	113	-17%	56.50	158	89.4%	280,000	124.0%	280,000	124.0%
Nov-19	2	-33%	13	-7%	0.15	109	-11%	54.50	117	84.2%	194,000	-13.8%	194,000	-25.4%
Dec-19	2	-33%	11	0%	0.18	104	-8%	52.00	537	94.5%	454,500	56.7%	454,500	53.2%
2019	42	20%	168	-12%	0.25	122	-1%	45.43	202	92.5%	290,000	-13.4%	333,770	13.9%
Jan-20	2	0%	19	111%	0.11	114	1%	57.00	82	88.5%	312,500	-15.5%	312,500	-15.5%
Feb-20	2	100%	17	143%	0.12	125	11%	62.50	18	93.2%	330,000	17.9%	330,000	17.9%
Mar-20	-	-100%	14	27%	-	131	14%	-	-	-	-	-	-	-
Apr-20	-	-100%	9	-67%	-	129	4%	-	-	-	-	-	-	-
May-20	2	-50%	14	-55%	0.14	131	-6%	65.50	214	91.3%	750,000	87.5%	750,000	111.1%
Jun-20	2	-33%	13	-24%	0.15	127	-11%	63.50	23	91.9%	192,500	-21.9%	192,500	-18.8%
Jul-20	3	-57%	18	80%	0.17	129	-4%	43.00	184	95.9%	365,000	30.4%	374,167	37.7%
Aug-20	6	20%	17	42%	0.35	125	-7%	20.83	274	96.3%	378,500	64.6%	426,333	84.7%
Sep-20	5	0%	15	114%	0.33	127	2%	25.40	257	92.4%	320,000	33.3%	356,600	0.6%
Oct-20	2	0%	8	-38%	0.25	118	4%	59.00	240	89.6%	182,000	-35.0%	182,000	-35.0%
Nov-20	5	150%	5	-62%	1.00	108	-1%	21.60	149	94.5%	515,000	165.5%	473,100	143.9%
Dec-20	4	100%	4	-64%	1.00	98	-6%	24.50	372	85.5%	402,500	-11.4%	399,500	-12.1%
2020	33	-21%	153	-9%	0.22	122	0%	44.28	208	92.5%	365,000	25.9%	392,758	17.7%
Jan-21	2	0%	10	-47%	0.20	101	-11%	50.50	178	97.4%	273,000	-12.6%	273,000	-12.6%
Feb-21	2	0%	18	6%	0.11	111	-11%	55.50	364	99.5%	243,250	-26.3%	243,250	-26.3%
Mar-21	8	-	22	57%	0.36	120	-8%	15.00	50	93.9%	379,000	-	352,238	-
Apr-21														
May-21														
Jun-21														
Jul-21														
Aug-21														
Sep-21														
Oct-21														
Nov-21														
Dec-21														
2021	12	200%	50	0%	0.24	111	-10%	40.33	123	95.4%	359,750	9.0%	320,867	-0.1%

LAC LA BICHE

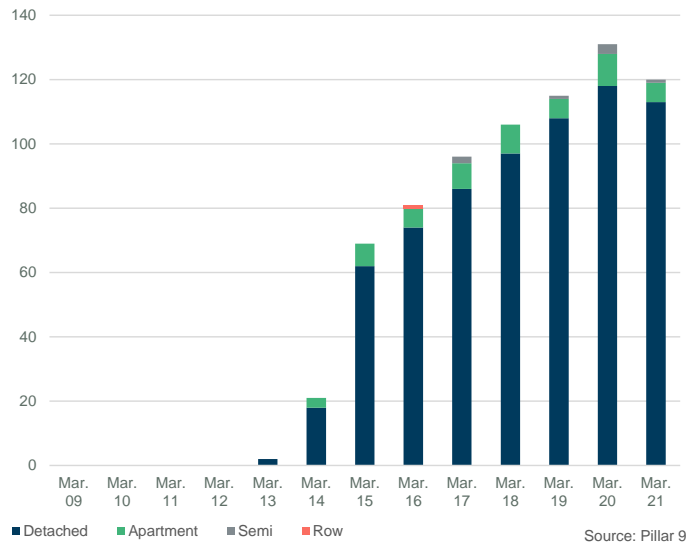
MONTHS OF SUPPLY AND PRICE CHANGE



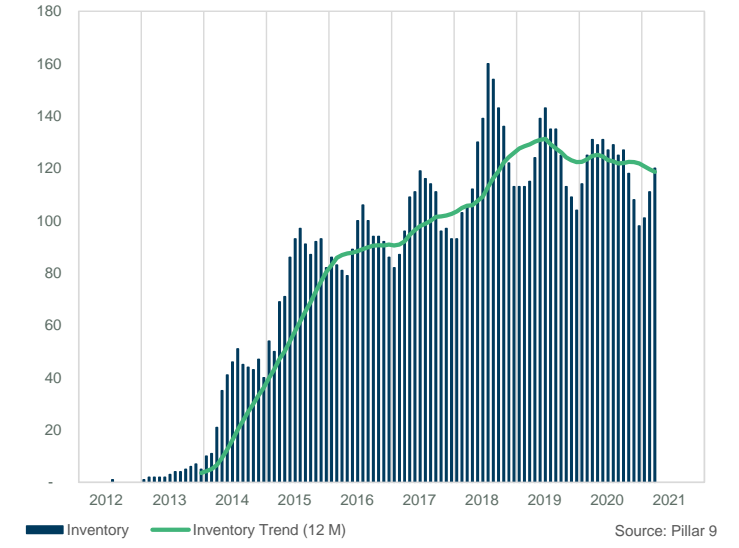
INVENTORY, SALES, AND PRICE



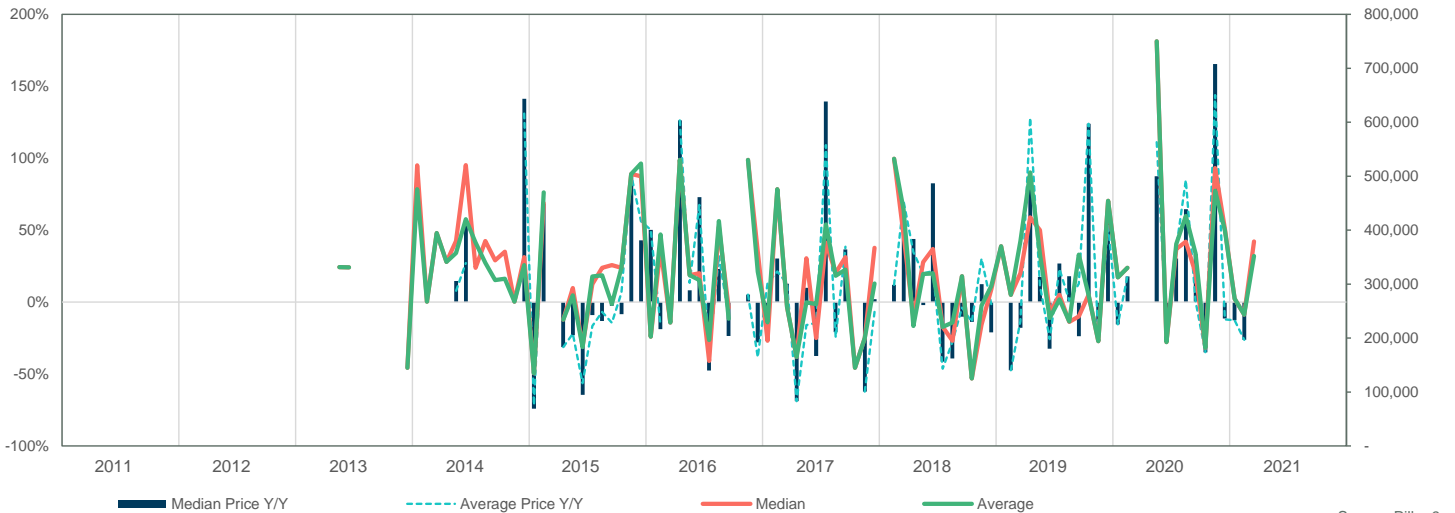
INVENTORY



INVENTORY



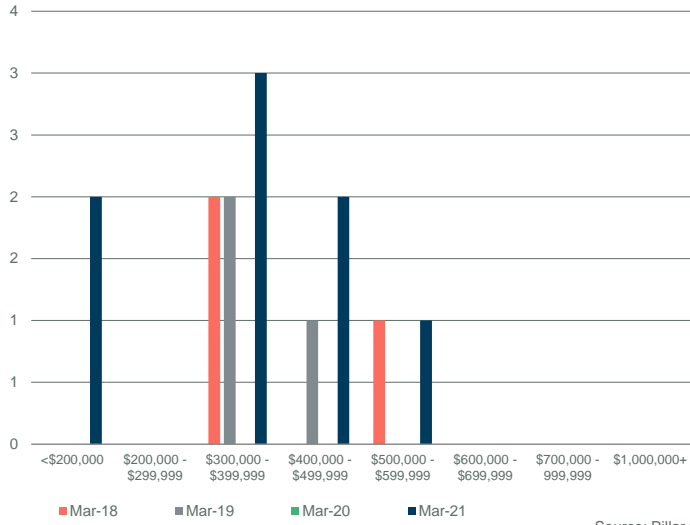
PRICE COMPARISON



LAC LA BICHE

SALES BY PRICE RANGE

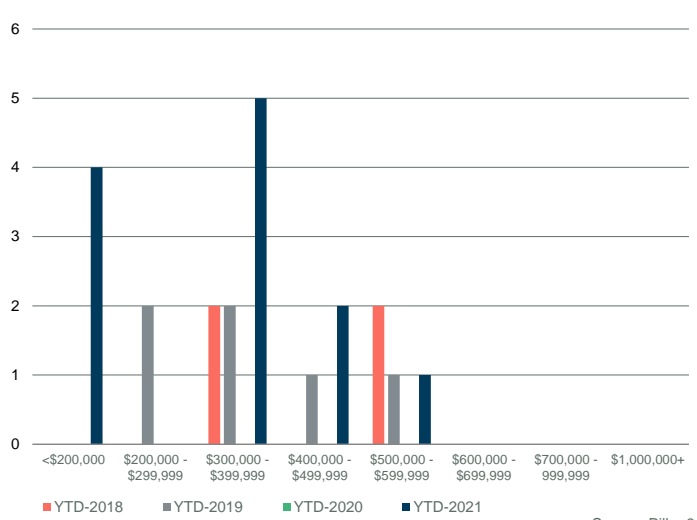
March



Source: Pillar 9

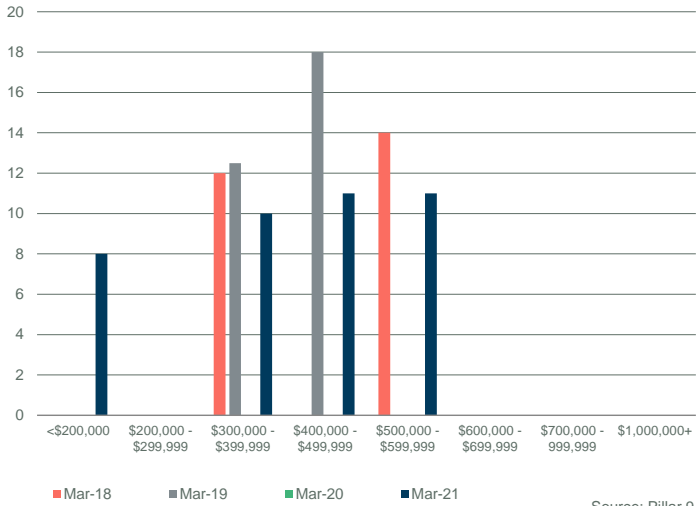
YTD SALES BY PRICE RANGE

YTD-MAR



Source: Pillar 9

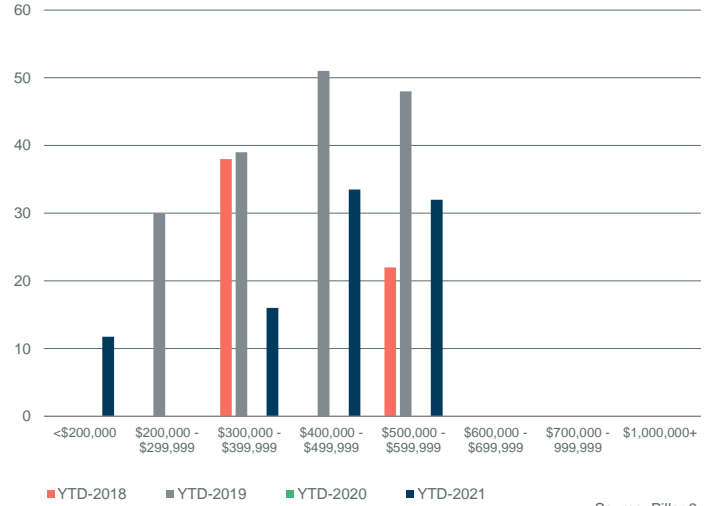
MONTHS OF SUPPLY BY PRICE RANGE



Source: Pillar 9

YTD MONTHS OF SUPPLY BY PRICE RANGE

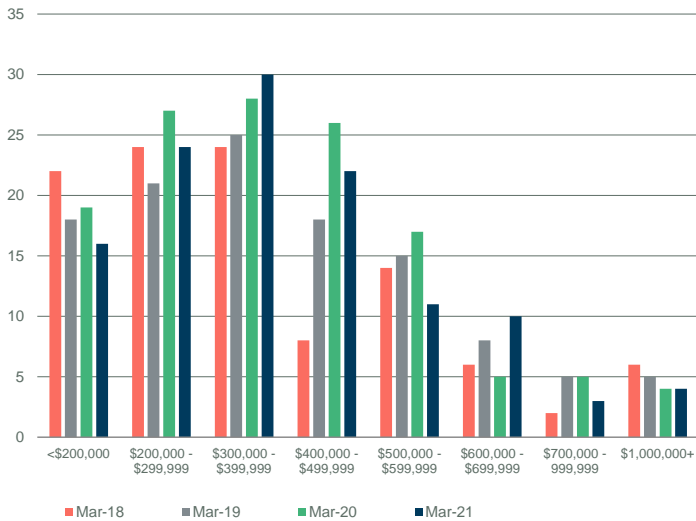
YTD-MAR



Source: Pillar 9

INVENTORY BY PRICE RANGE

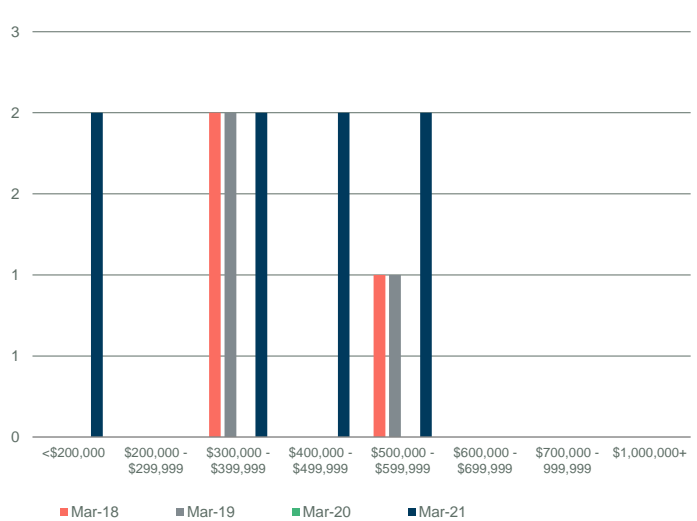
March



Source: Pillar 9

NEW LISTINGS BY PRICE RANGE

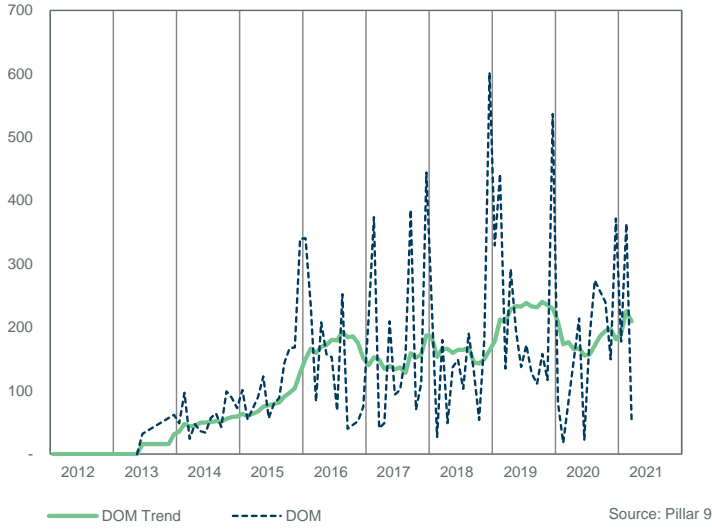
March



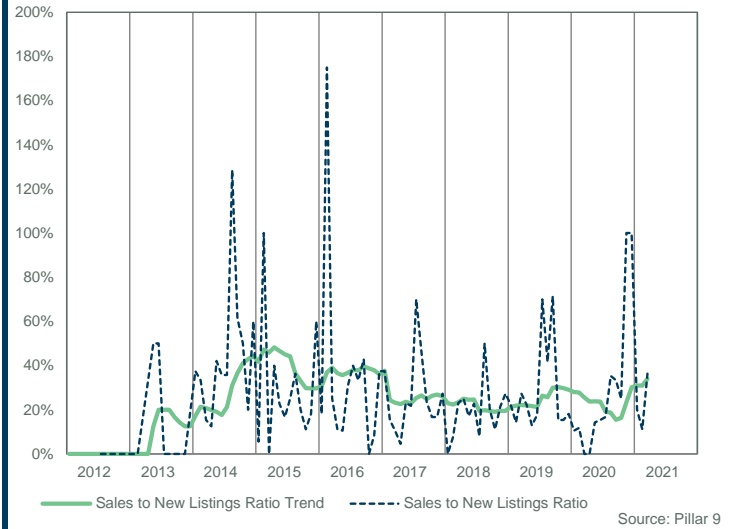
Source: Pillar 9

LAC LA BICHE

DAYS ON MARKET



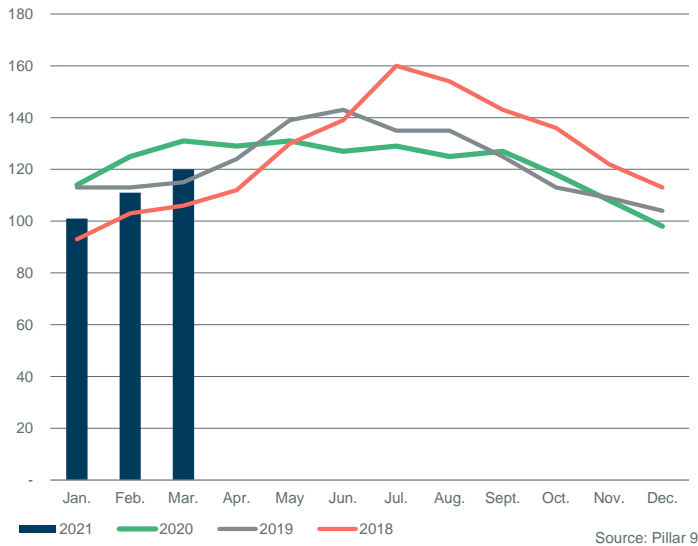
SALES TO NEW LISTINGS RATIO



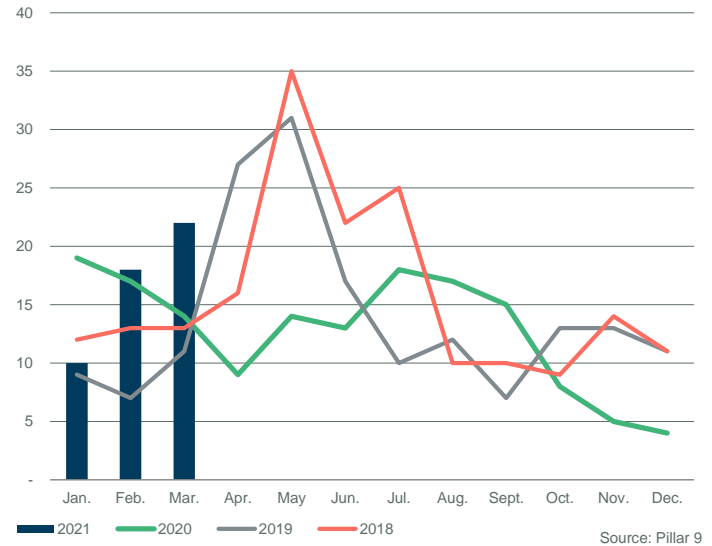
SALES COMPARISON



INVENTORY COMPARISON



NEW LISTINGS COMPARISON

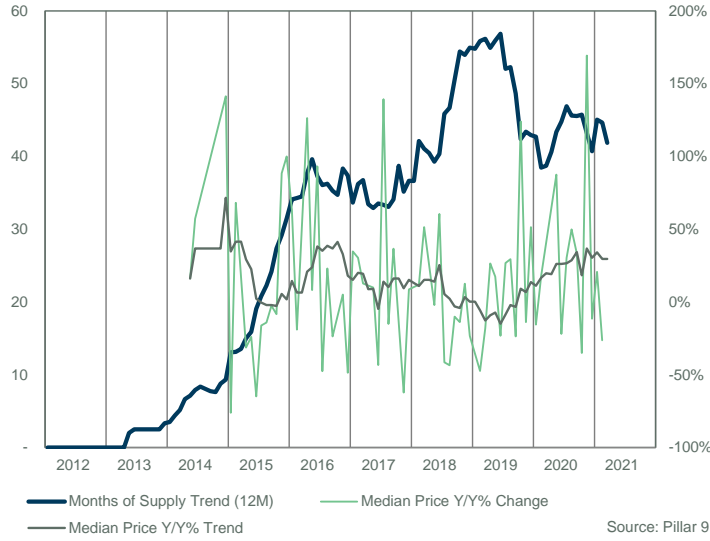


LAC LA BICHE													
Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Feb-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Mar-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Apr-12	-	-	-	-	-	-	-	-	-	-	-	-	-
May-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Jun-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Jul-12	-	-	1	-	-	1	-	-	-	-	-	-	-
Aug-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Sep-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Oct-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Nov-12	-	-	-	-	-	-	-	-	-	-	-	-	-
Dec-12	-	-	-	-	-	-	-	-	-	-	-	-	-
2012	-	-	1	-	-	1	-	-	-	-	-	-	-
Jan-13	-	-	1	-	-	1	-	-	-	-	-	-	-
Feb-13	-	-	1	-	-	2	-	-	-	-	-	-	-
Mar-13	-	-	-	-	-	2	-	-	-	-	-	-	-
Apr-13	-	-	-	-	-	2	-	-	-	-	-	-	-
May-13	1	-	2	-	0.50	2	-	2.00	-	96.6%	331,500	-	331,500
Jun-13	1	-	2	-	0.50	3	-	3.00	32	98.5%	330,900	-	330,900
Jul-13	-	-	1	0%	-	4	300%	-	-	-	-	-	-
Aug-13	-	-	-	-	-	4	-	-	-	-	-	-	-
Sep-13	-	-	1	-	-	5	-	-	-	-	-	-	-
Oct-13	-	-	1	-	-	6	-	-	-	-	-	-	-
Nov-13	-	-	1	-	-	7	-	-	-	-	-	-	-
Dec-13	1	-	-	-	-	5	-	5.00	62	80.6%	145,000	-	145,000
2013	3	-	10	900%	0.30	4	300%	3.33	31	91.9%	330,900	-	269,133
Jan-14	2	-	5	400%	0.40	8	700%	4.00	67	94.3%	565,000	-	565,000
Feb-14	1	-	2	100%	0.50	8	300%	8.00	97	92.2%	267,500	-	267,500
Mar-14	2	-	13	-	0.15	18	800%	9.00	24	97.1%	394,750	-	394,750
Apr-14	2	-	15	-	0.13	31	1450%	15.50	48	96.6%	341,000	-	341,000
May-14	7	600%	17	750%	0.41	38	1800%	5.43	38	95.5%	385,000	16.1%	374,929
Jun-14	5	400%	13	550%	0.38	42	1300%	8.40	34	91.8%	520,500	57.3%	420,400
Jul-14	4	-	13	1200%	0.31	47	1075%	11.75	57	97.5%	357,500	-	423,750
Aug-14	8	-	7	-	1.14	43	975%	5.38	61	96.1%	384,000	-	361,003
Sep-14	8	-	11	1000%	0.73	40	700%	5.00	43	95.3%	344,000	-	307,500
Oct-14	6	-	12	1100%	0.50	39	550%	6.50	99	97.2%	360,000	-	310,117
Nov-14	2	-	10	900%	0.20	43	514%	21.50	89	90.0%	267,500	-	267,500
Dec-14	3	200%	4	-	0.75	35	600%	11.67	72	93.9%	350,000	141.4%	335,000
2014	50	1567%	122	1120%	0.41	33	897%	9.34	57	95.2%	369,000	11.5%	360,784
Jan-15	1	-50%	18	260%	0.06	49	513%	49.00	101	97.8%	134,900	-76.1%	134,900
Feb-15	5	400%	4	100%	1.25	44	450%	8.80	54	97.6%	450,000	68.2%	469,800
Mar-15	-	-100%	20	54%	-	62	244%	-	-	-	-	-	-
Apr-15	2	0%	4	-73%	0.50	63	103%	31.50	90	94.8%	234,150	-31.3%	234,150
May-15	5	-29%	21	24%	0.24	77	103%	15.40	123	91.1%	292,500	-24.0%	279,100
Jun-15	2	-60%	18	38%	0.11	87	107%	43.50	66	91.1%	182,500	-64.9%	182,500
Jul-15	3	-25%	12	-8%	0.25	92	96%	30.67	80	89.0%	300,000	-16.1%	314,167
Aug-15	4	-50%	10	43%	0.40	85	98%	21.25	89	92.5%	330,000	-14.1%	316,125
Sep-15	3	-63%	12	9%	0.25	78	95%	26.00	144	85.5%	335,000	-2.6%	263,167
Oct-15	2	-67%	15	25%	0.13	83	113%	41.50	167	94.9%	330,000	-8.3%	330,000
Nov-15	2	0%	11	10%	0.18	84	95%	42.00	168	98.2%	504,000	88.4%	504,000
Dec-15	2	-33%	4	0%	0.50	73	109%	36.50	449	83.6%	700,000	100.0%	700,000
2015	31	-38%	149	22%	0.21	73	177%	31.47	126	92.3%	348,300	-5.6%	347,652
Jan-16	1	0%	11	-39%	0.09	78	59%	78.00	155	88.7%	220,000	63.1%	220,000
Feb-16	7	40%	4	0%	1.75	75	70%	10.71	234	91.3%	365,000	-18.9%	392,000
Mar-16	2	-	8	-60%	0.25	74	19%	37.00	83	87.5%	228,500	-	228,500
Apr-16	1	-50%	7	75%	0.14	70	11%	70.00	208	93.6%	530,000	126.4%	530,000
May-16	2	-60%	16	-24%	0.13	77	0%	38.50	158	95.5%	316,500	8.2%	316,500
Jun-16	6	200%	25	39%	0.24	91	5%	15.17	188	95.9%	352,500	93.2%	353,483
Jul-16	6	100%	15	25%	0.40	98	7%	16.33	69	90.5%	157,500	-47.5%	196,417
Aug-16	4	0%	12	20%	0.33	93	9%	23.25	253	90.7%	406,000	23.0%	416,750
Sep-16	6	100%	12	0%	0.50	87	12%	14.50	40	96.5%	256,000	-23.6%	236,000
Oct-16	-	-100%	10	-33%	-	89	7%	-	-	-	-	-	-
Nov-16	1	-50%	7	-36%	0.14	82	-2%	82.00	52	88.5%	530,000	5.2%	530,000
Dec-16	3	50%	7	75%	0.43	77	5%	25.67	75	97.8%	360,000	-48.6%	322,833
2016	39	26%	134	-10%	0.29	83	17%	37.38	142	93.1%	330,000	-5.3%	319,613

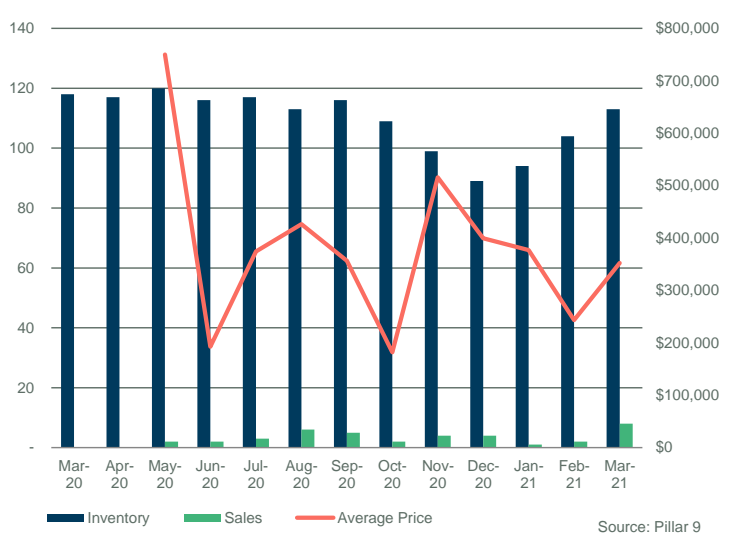
LAC LA BICHE														
	Sales		New Listings		S/NL Ratio	Inventory		Months of Supply	DOM	SP/LP	Median Price		Average Price	
	Y/Y%		Y/Y%			Y/Y%					Y/Y%	Y/Y%		
Jan-17	2	100%	8	-27%	0.25	74	-5%	37.00	305	107.0%	296,475	34.8%	296,475	34.8%
Feb-17	2	-71%	11	175%	0.18	78	4%	39.00	374	101.3%	475,725	30.3%	475,725	21.4%
Mar-17	2	0%	18	125%	0.11	86	16%	43.00	41	88.6%	257,500	12.7%	257,500	12.7%
Apr-17	-	-100%	18	157%	-	98	40%	-	-	-	-	-	-	-
May-17	3	50%	13	-19%	0.23	100	30%	33.33	209	94.2%	348,000	10.0%	266,000	-16.0%
Jun-17	5	-17%	21	-16%	0.24	106	16%	21.20	94	92.5%	200,000	-43.3%	262,980	-25.6%
Jul-17	7	17%	9	-40%	0.78	102	4%	14.57	101	95.1%	377,000	139.4%	410,571	109.0%
Aug-17	5	25%	12	0%	0.42	102	10%	20.40	184	91.9%	345,000	-15.0%	329,400	-21.0%
Sep-17	4	-33%	15	25%	0.27	99	14%	24.75	386	87.5%	349,750	36.6%	326,875	38.5%
Oct-17	1	-	6	-40%	0.17	85	-4%	85.00	70	90.6%	145,000	-	145,000	-
Nov-17	2	100%	12	71%	0.17	86	5%	43.00	112	88.3%	200,000	-62.3%	200,000	-62.3%
Dec-17	2	-33%	9	29%	0.22	84	9%	42.00	548	92.9%	391,000	8.6%	391,000	21.1%
2017	35	-10%	152	13%	0.23	92	12%	36.66	203	93.3%	348,000	5.5%	323,651	1.3%
Jan-18	-	-100%	12	50%	-	84	14%	-	-	-	-	-	-	-
Feb-18	1	-50%	13	18%	0.08	94	21%	94.00	27	96.8%	532,500	11.9%	532,500	11.9%
Mar-18	3	50%	11	-39%	0.27	97	13%	32.33	180	96.2%	390,000	51.5%	437,500	69.9%
Apr-18	3	-	15	-17%	0.20	104	6%	34.67	50	95.5%	335,000	-	271,167	-
May-18	6	100%	35	169%	0.17	122	22%	20.33	138	95.3%	340,500	-2.2%	318,800	19.8%
Jun-18	4	-20%	21	0%	0.19	131	24%	32.75	165	91.9%	321,000	60.5%	308,250	17.2%
Jul-18	2	-71%	24	167%	0.08	151	48%	75.50	103	91.5%	220,750	-41.4%	220,750	-46.2%
Aug-18	5	0%	10	-17%	0.50	146	43%	29.20	190	90.8%	195,000	-43.5%	228,500	-30.6%
Sep-18	2	-50%	7	-53%	0.29	134	35%	67.00	130	94.8%	314,500	-10.1%	314,500	-3.8%
Oct-18	1	0%	9	50%	0.11	128	51%	128.00	54	89.3%	125,000	-13.8%	125,000	-13.8%
Nov-18	3	50%	13	8%	0.23	113	31%	37.67	182	92.3%	225,000	12.5%	260,167	30.1%
Dec-18	2	0%	11	22%	0.18	106	26%	53.00	125	88.4%	300,000	-23.3%	300,000	-23.3%
2018	32	-9%	181	19%	0.18	118	28%	54.95	140	93.1%	335,000	-3.7%	297,588	-8.1%
Jan-19	2	-	8	-33%	0.25	106	26%	53.00	329	92.0%	370,000	-	370,000	-
Feb-19	1	0%	7	-46%	0.14	107	14%	107.00	442	90.6%	280,000	-47.4%	280,000	-47.4%
Mar-19	3	0%	10	-9%	0.30	108	11%	36.00	135	94.8%	320,000	-17.9%	379,475	-13.3%
Apr-19	6	100%	27	80%	0.22	117	13%	19.50	292	95.6%	423,750	26.5%	507,000	87.0%
May-19	4	-33%	28	-20%	0.14	130	7%	32.50	195	93.3%	400,000	17.5%	355,250	11.4%
Jun-19	3	-25%	15	-29%	0.20	132	1%	44.00	137	93.3%	246,500	-23.2%	237,133	-23.1%
Jul-19	7	250%	9	-63%	0.78	124	-18%	17.71	172	92.8%	280,000	26.8%	271,714	23.1%
Aug-19	4	-20%	12	20%	0.33	127	-13%	31.75	108	93.2%	252,500	29.5%	238,500	4.4%
Sep-19	5	150%	7	0%	0.71	119	-11%	23.80	111	93.4%	240,000	-23.7%	354,500	12.7%
Oct-19	2	100%	11	22%	0.18	105	-18%	52.50	158	89.4%	280,000	124.0%	280,000	124.0%
Nov-19	2	-33%	11	-15%	0.18	100	-12%	50.00	117	84.2%	194,000	-13.8%	194,000	-25.4%
Dec-19	2	0%	11	0%	0.18	95	-10%	47.50	537	94.5%	454,500	51.5%	454,500	51.5%
2019	41	28%	156	-14%	0.26	114	-1%	42.94	202	92.9%	300,000	-10.4%	337,032	13.3%
Jan-20	2	0%	15	88%	0.13	101	-5%	50.50	82	88.5%	312,500	-15.5%	312,500	-15.5%
Feb-20	2	100%	17	143%	0.12	112	5%	56.00	18	93.2%	330,000	17.9%	330,000	17.9%
Mar-20	-	-100%	13	30%	-	118	9%	-	-	-	-	-	-	-
Apr-20	-	-100%	8	-70%	-	117	0%	-	-	-	-	-	-	-
May-20	2	-50%	13	-54%	0.15	120	-8%	60.00	214	91.3%	750,000	87.5%	750,000	111.1%
Jun-20	2	-33%	13	-13%	0.15	116	-12%	58.00	23	91.9%	192,500	-21.9%	192,500	-18.8%
Jul-20	3	-57%	17	89%	0.18	117	-6%	39.00	184	95.9%	365,000	30.4%	374,167	37.7%
Aug-20	6	50%	16	33%	0.38	113	-11%	18.83	274	96.3%	378,500	49.9%	426,333	78.8%
Sep-20	5	0%	14	100%	0.36	116	-3%	23.20	257	92.4%	320,000	33.3%	356,600	0.6%
Oct-20	2	0%	8	-27%	0.25	109	4%	54.50	240	89.6%	182,000	-35.0%	182,000	-35.0%
Nov-20	4	100%	4	-64%	1.00	99	-1%	24.75	136	94.4%	522,500	169.3%	515,500	165.7%
Dec-20	4	100%	4	-64%	1.00	89	-6%	22.25	372	85.5%	402,500	-11.4%	399,500	-12.1%
2020	32	-22%	142	-9%	0.23	111	-3%	40.70	208	92.4%	389,000	29.7%	395,547	17.4%
Jan-21	1	-50%	10	-33%	0.10	94	-7%	94.00	158	94.7%	377,000	20.6%	377,000	20.6%
Feb-21	2	0%	17	0%	0.12	104	-7%	52.00	364	99.5%	243,250	-26.3%	243,250	-26.3%
Mar-21	8	-	22	69%	0.36	113	-4%	14.13	50	93.9%	379,000	-	352,238	-
Apr-21														
May-21														
Jun-21														
Jul-21														
Aug-21														
Sep-21														
Oct-21														
Nov-21														
Dec-21														
2021	11	175%	49	9%	0.22	104	-6%	53.38	117	95.0%	363,000	10.0%	334,673	4.2%

LAC LA BICHE

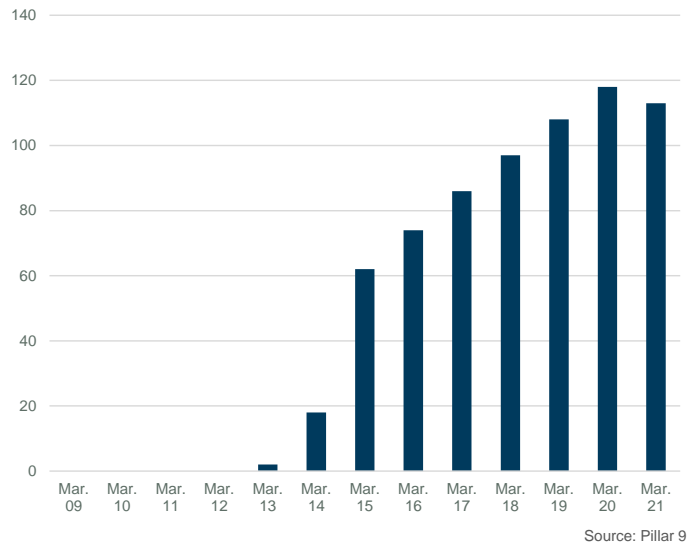
MONTHS OF SUPPLY AND PRICE CHANGE



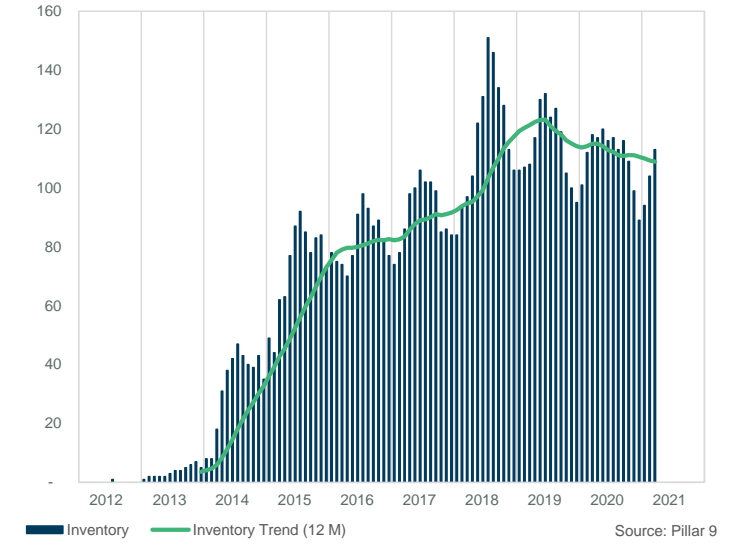
INVENTORY, SALES, AND PRICE



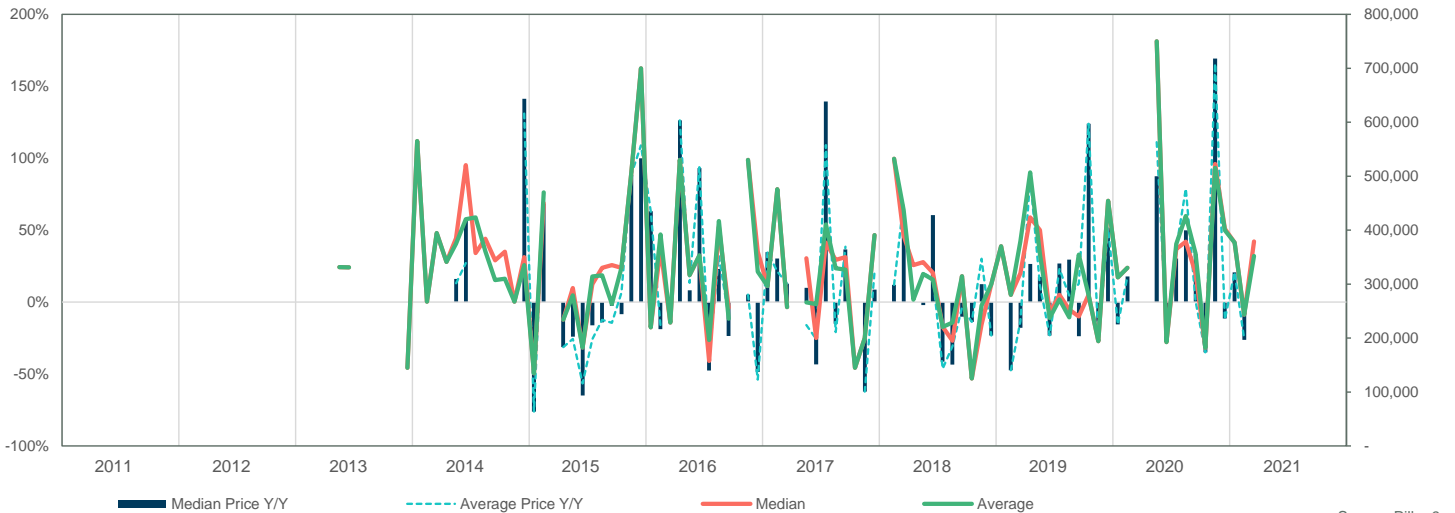
INVENTORY



INVENTORY



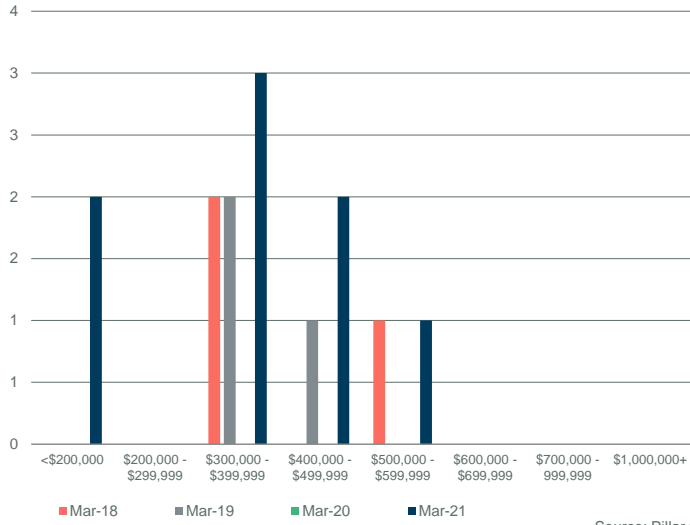
PRICE COMPARISON



LAC LA BICHE

SALES BY PRICE RANGE

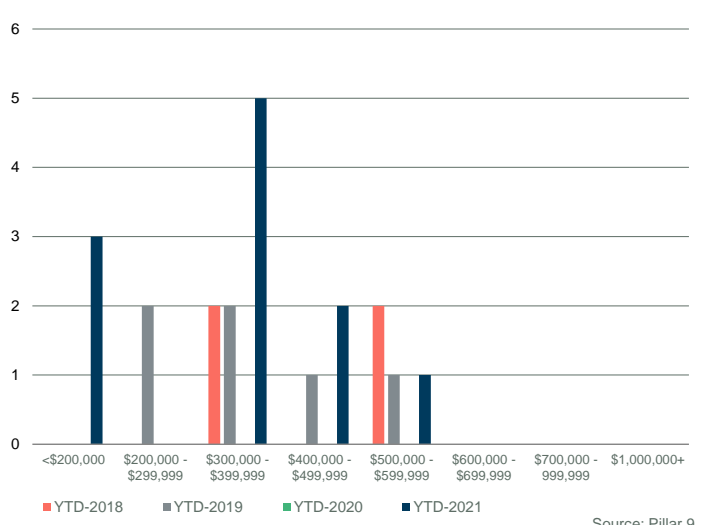
March



Source: Pillar 9

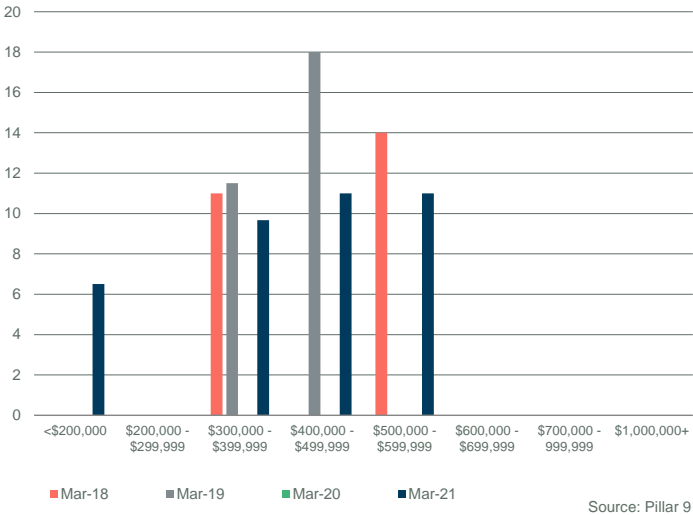
YTD SALES BY PRICE RANGE

YTD-MAR



Source: Pillar 9

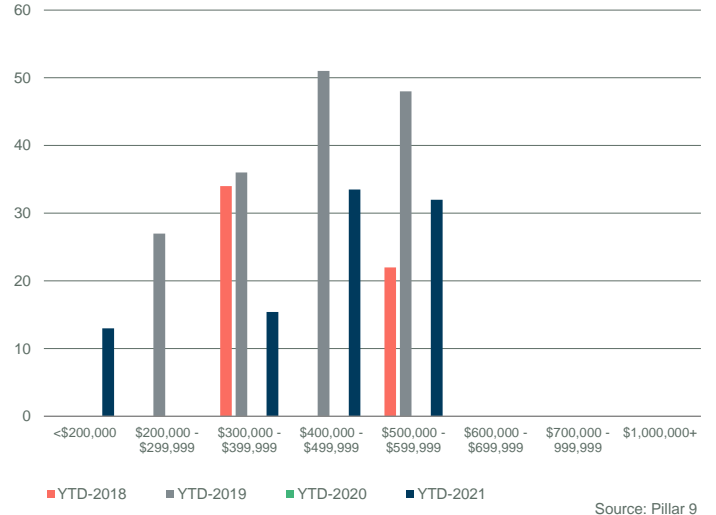
MONTHS OF SUPPLY BY PRICE RANGE



Source: Pillar 9

YTD MONTHS OF SUPPLY BY PRICE RANGE

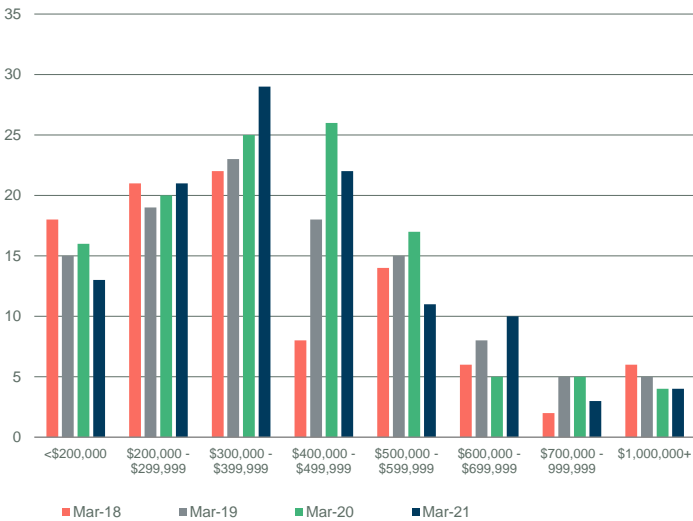
YTD-MAR



Source: Pillar 9

INVENTORY BY PRICE RANGE

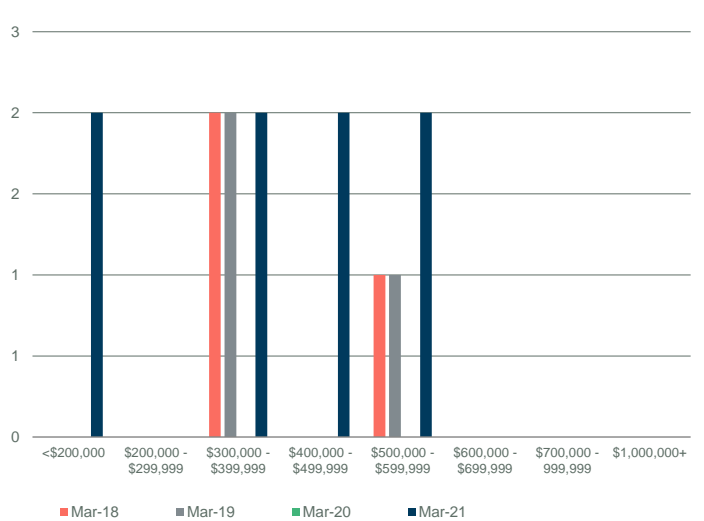
March



Source: Pillar 9

NEW LISTINGS BY PRICE RANGE

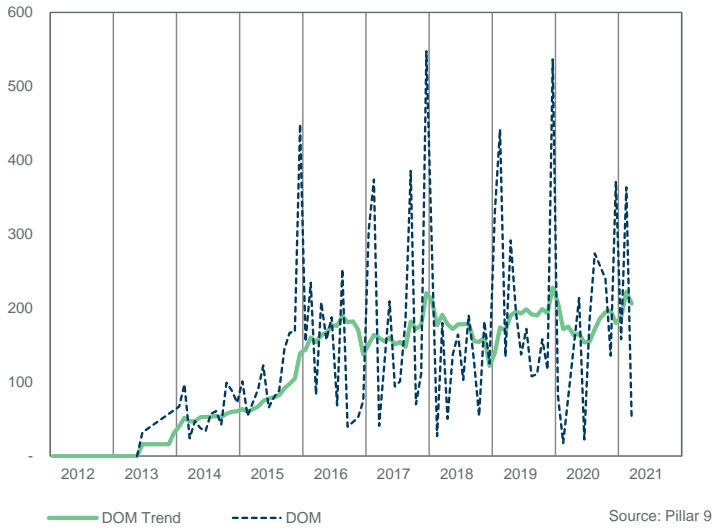
March



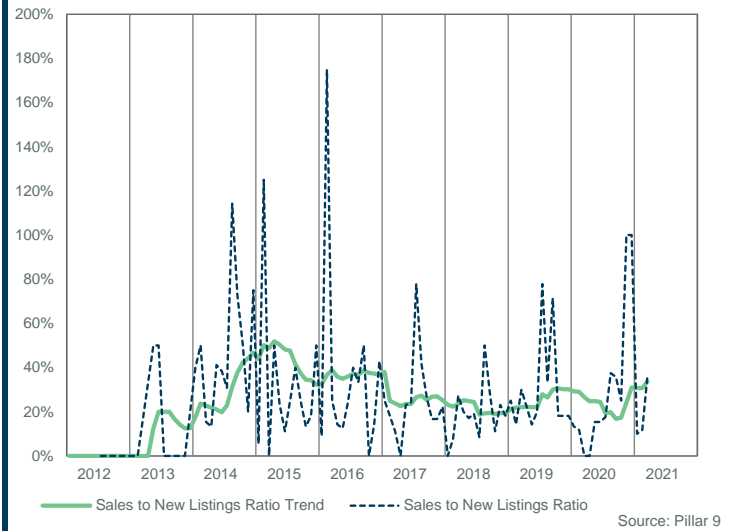
Source: Pillar 9

LAC LA BICHE

DAYS ON MARKET



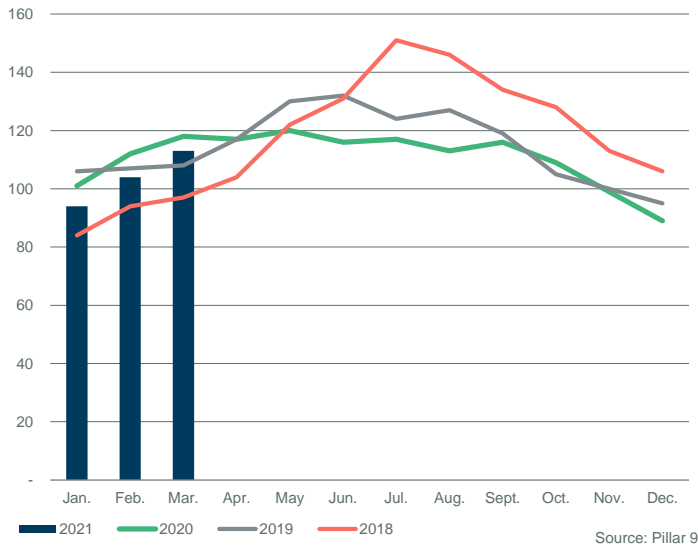
SALES TO NEW LISTINGS RATIO



SALES COMPARISON



INVENTORY COMPARISON



NEW LISTINGS COMPARISON

