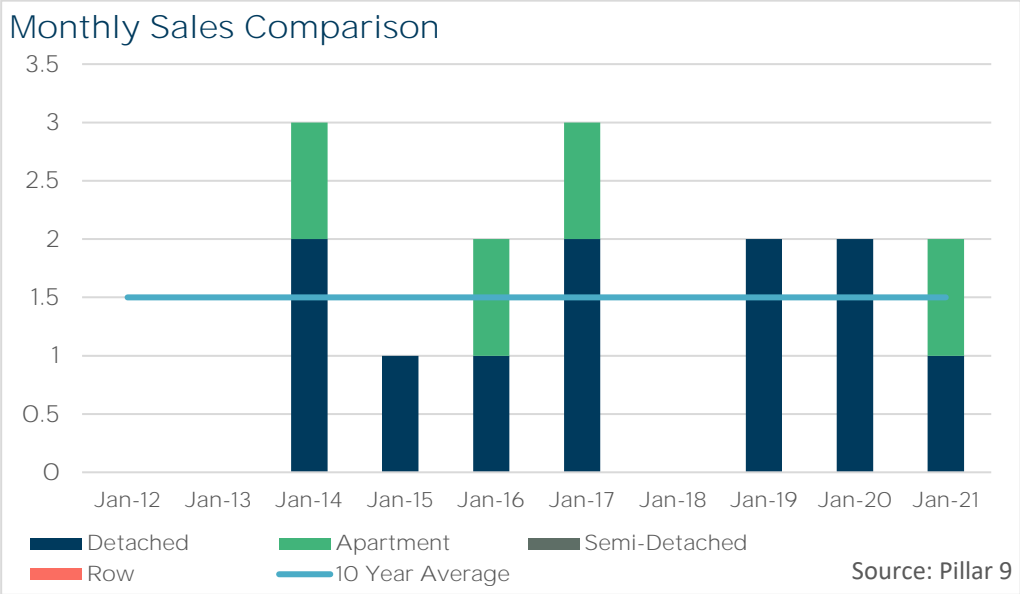


January 2021



*The six month monthly trend is based on a moving average
Data source: Pillar 9

SALES

2

0.0% Y/Y 0.0% YTD

NEW LISTINGS

9

52.6% Y/Y 52.6% YTD

INVENTORY

100

12.3% Y/Y Monthly trend*

MONTHS OF SUPPLY

50.00


12.3% Y/Y Monthly trend*

TOTAL RESIDENTIAL AVG PRICE

\$ 273,000

12.6% Y/Y

Monthly trend*




DETACHED AVG PRICE

\$ 377,000

20.6% Y/Y

Monthly trend*



January 2021

January 2021

| | Sales | | New Listings | | Inventory | | S/NL | Months of Supply | | Average Price | |
|--------------------------|----------|-----------|--------------|-------------|------------|-------------|------------|------------------|-------------|------------------|-------------|
| | Actual | Y/Y% | Actual | Y/Y% | Actual | Y/Y% | Ratio | Actual | Y/Y% | Actual | Y/Y% |
| Detached | 1 | -50% | 9 | -40% | 93 | -8% | 11% | 93.00 | 84% | \$377,000 | 21% |
| Semi-Detached | 0 | NA | 0 | NA | 1 | -67% | NA | NA | NA | NA | NA |
| Row | 0 | NA | 0 | NA | 0 | NA | NA | NA | NA | NA | NA |
| Apartment | 1 | NA | 0 | -100% | 6 | -40% | NA | 6.00 | NA | \$169,000 | NA |
| Total Residential | 2 | 0% | 9 | -53% | 100 | -12% | 22% | 50.00 | -12% | \$273,000 | -13% |

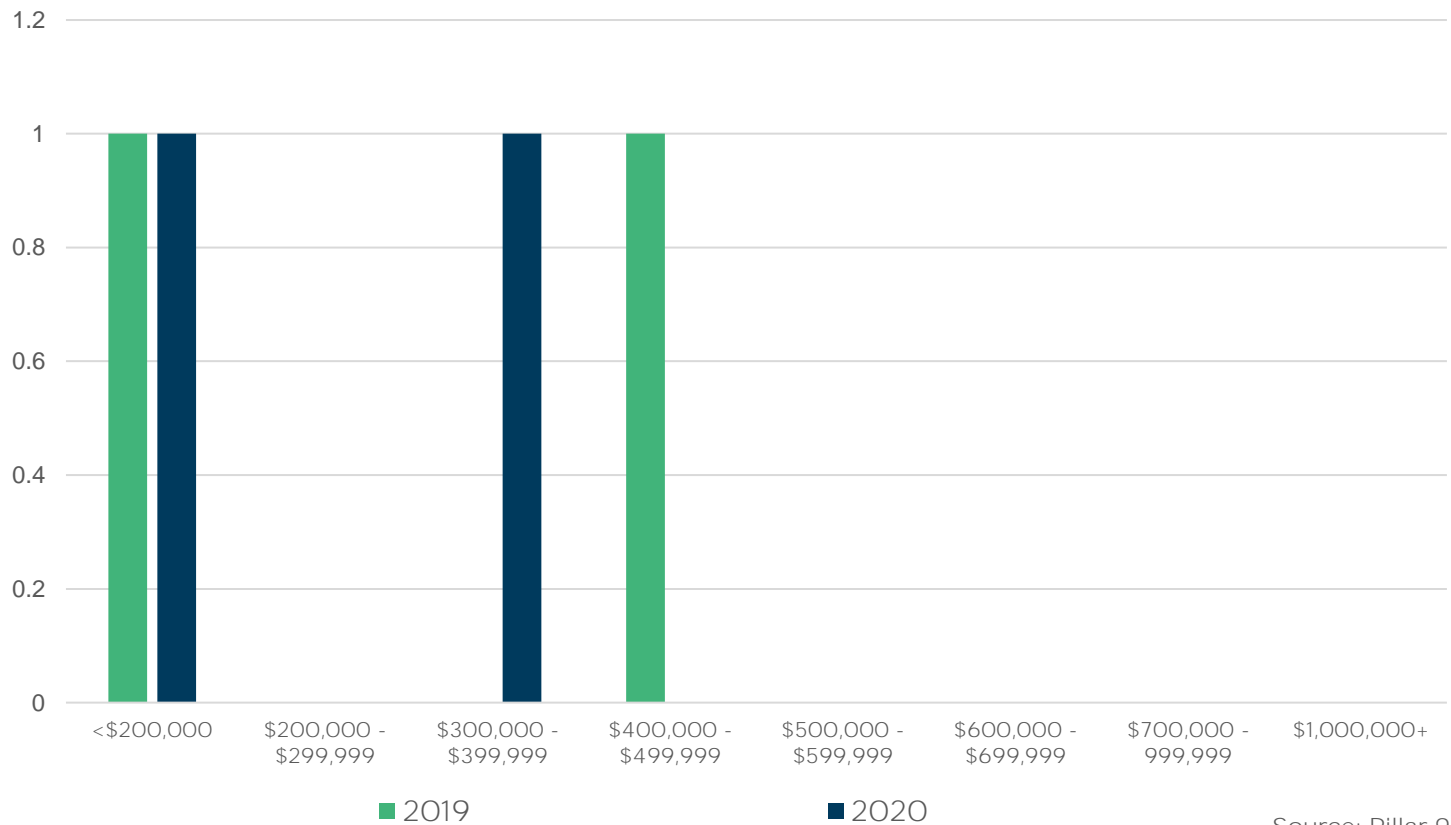
Year-to-Date

January 2021

| | Sales | | New Listings | | Inventory | | S/NL | Months of Supply | | Average Price | |
|--------------------------|----------|-----------|--------------|-------------|------------|-------------|------------|------------------|-------------|------------------|-------------|
| | Actual | Y/Y% | Actual | Y/Y% | Actual | Y/Y% | Ratio | Actual | Y/Y% | Actual | Y/Y% |
| Detached | 1 | -50% | 9 | -40% | 93 | -8% | 11% | 93.00 | 84% | \$377,000 | 21% |
| Semi-Detached | 0 | NA | 0 | NA | 1 | -67% | NA | NA | NA | NA | NA |
| Row | 0 | NA | 0 | NA | 0 | NA | NA | NA | NA | NA | NA |
| Apartment | 1 | NA | 0 | -100% | 6 | -40% | NA | 6.00 | NA | \$169,000 | NA |
| Total Residential | 2 | 0% | 9 | -53% | 100 | -12% | 22% | 50.00 | -12% | \$273,000 | -13% |

Residential Sales by Price Range

January



Source: Pillar 9

TOTAL RESIDENTIAL



| LAC LA BICHE | | | | | | | | | | | | | |
|--------------|-----------|--------------|------------|--------------|-------------|-----------|------------------|--------------|------------|--------------|--------------|----------------|--------------|
| Sales | Y/Y% | New Listings | Y/Y% | S/NL Ratio | Inventory | Y/Y% | Months of Supply | DOM | SP/LP | Median Price | Y/Y% | Average Price | Y/Y% |
| Jan-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Feb-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Mar-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Apr-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| May-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Jun-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Jul-12 | - | - | 1 | - | - | 1 | - | - | - | - | - | - | - |
| Aug-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Sep-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Oct-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Nov-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Dec-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2012 | - | - | 1 | - | - | 1 | - | - | - | - | - | - | - |
| Jan-13 | - | - | 1 | - | - | 1 | - | - | - | - | - | - | - |
| Feb-13 | - | - | 1 | - | - | 2 | - | - | - | - | - | - | - |
| Mar-13 | - | - | - | - | - | 2 | - | - | - | - | - | - | - |
| Apr-13 | - | - | - | - | - | 2 | - | - | - | - | - | - | - |
| May-13 | 1 | - | 2 | - | 0.50 | 2 | - | 2.00 | - | 96.6% | - | 331,500 | - |
| Jun-13 | 1 | - | 2 | - | 0.50 | 3 | - | 3.00 | 32 | 98.5% | - | 330,900 | - |
| Jul-13 | - | - | 1 | 0% | - | 4 | 300% | - | - | - | - | - | - |
| Aug-13 | - | - | - | - | - | 4 | - | - | - | - | - | - | - |
| Sep-13 | - | - | 1 | - | - | 5 | - | - | - | - | - | - | - |
| Oct-13 | - | - | 1 | - | - | 6 | - | - | - | - | - | - | - |
| Nov-13 | - | - | 1 | - | - | 7 | - | - | - | - | - | - | - |
| Dec-13 | 1 | - | - | - | - | 5 | - | 5.00 | 62 | 80.6% | - | 145,000 | - |
| 2013 | 3 | - | 10 | 900% | 0.30 | 4 | 300% | 3.33 | 31 | 91.9% | - | 330,900 | - |
| Jan-14 | 3 | - | 8 | 700% | 0.38 | 10 | 900% | 3.33 | 48 | 95.1% | - | 520,000 | - |
| Feb-14 | 1 | - | 3 | 200% | 0.33 | 11 | 450% | 11.00 | 97 | 92.2% | - | 267,500 | - |
| Mar-14 | 2 | - | 13 | - | 0.15 | 21 | 950% | 10.50 | 24 | 97.1% | - | 394,750 | - |
| Apr-14 | 2 | - | 16 | - | 0.13 | 35 | 1650% | 17.50 | 48 | 96.6% | - | 341,000 | - |
| May-14 | 8 | 700% | 19 | 850% | 0.42 | 41 | 1950% | 5.13 | 36 | 95.9% | 14.6% | 380,000 | 7.8% |
| Jun-14 | 5 | 400% | 14 | 600% | 0.36 | 46 | 1433% | 9.20 | 34 | 91.8% | 57.3% | 520,500 | 27.0% |
| Jul-14 | 5 | - | 14 | 1300% | 0.36 | 51 | 1175% | 10.20 | 57 | 96.1% | - | 330,000 | - |
| Aug-14 | 9 | - | 7 | - | 1.29 | 45 | 1025% | 5.00 | 64 | 95.7% | - | 380,000 | - |
| Sep-14 | 8 | - | 13 | 1200% | 0.62 | 44 | 780% | 5.50 | 43 | 95.3% | - | 344,000 | - |
| Oct-14 | 6 | - | 12 | 1100% | 0.50 | 43 | 617% | 7.17 | 99 | 97.2% | - | 360,000 | - |
| Nov-14 | 2 | - | 10 | 900% | 0.20 | 47 | 571% | 23.50 | 89 | 90.0% | - | 267,500 | - |
| Dec-14 | 3 | 200% | 5 | - | 0.60 | 40 | 700% | 13.33 | 72 | 93.9% | 141.4% | 350,000 | 131.0% |
| 2014 | 54 | 1700% | 134 | 1240% | 0.40 | 36 | 1017% | 10.11 | 56 | 95.2% | 9.9% | 363,500 | 30.2% |
| Jan-15 | 1 | -67% | 18 | 125% | 0.06 | 54 | 440% | 54.00 | 101 | 97.8% | -74.1% | 134,900 | -71.6% |
| Feb-15 | 5 | 400% | 5 | 67% | 1.00 | 50 | 355% | 10.00 | 54 | 97.6% | 68.2% | 450,000 | 75.6% |
| Mar-15 | - | -100% | 21 | 62% | - | 69 | 229% | - | - | - | - | - | - |
| Apr-15 | 2 | 0% | 5 | -69% | 0.40 | 71 | 103% | 35.50 | 90 | 94.8% | -31.3% | 234,150 | -31.3% |
| May-15 | 5 | -38% | 22 | 16% | 0.23 | 86 | 110% | 17.20 | 123 | 91.1% | -23.0% | 292,500 | -21.9% |
| Jun-15 | 3 | -40% | 18 | 29% | 0.17 | 93 | 102% | 31.00 | 57 | 93.3% | -64.5% | 185,000 | -56.4% |
| Jul-15 | 3 | -40% | 12 | -14% | 0.25 | 97 | 90% | 32.33 | 80 | 89.0% | -9.1% | 300,000 | -16.7% |
| Aug-15 | 4 | -56% | 11 | 57% | 0.36 | 91 | 102% | 22.75 | 89 | 92.5% | -13.2% | 330,000 | -6.8% |
| Sep-15 | 3 | -63% | 15 | 15% | 0.20 | 87 | 98% | 29.00 | 144 | 85.5% | -2.6% | 335,000 | -14.4% |
| Oct-15 | 2 | -67% | 18 | 50% | 0.11 | 92 | 114% | 46.00 | 167 | 94.9% | -8.3% | 330,000 | 6.4% |
| Nov-15 | 2 | 0% | 11 | 10% | 0.18 | 93 | 98% | 46.50 | 168 | 98.2% | 88.4% | 504,000 | 88.4% |
| Dec-15 | 3 | 0% | 5 | 0% | 0.60 | 82 | 105% | 27.33 | 339 | 87.4% | 42.9% | 500,000 | 56.2% |
| 2015 | 33 | -39% | 161 | 20% | 0.20 | 80 | 162% | 31.97 | 123 | 92.5% | -6.2% | 341,000 | -3.8% |
| Jan-16 | 2 | 100% | 11 | -39% | 0.18 | 86 | 59% | 43.00 | 341 | 88.4% | 50.1% | 202,500 | 50.1% |
| Feb-16 | 7 | 40% | 4 | -20% | 1.75 | 83 | 66% | 11.86 | 234 | 91.3% | -18.9% | 365,000 | -16.6% |
| Mar-16 | 2 | - | 8 | -62% | 0.25 | 81 | 17% | 40.50 | 83 | 87.5% | - | 228,500 | - |
| Apr-16 | 1 | -50% | 9 | 80% | 0.11 | 79 | 11% | 79.00 | 208 | 93.6% | 126.4% | 530,000 | 126.4% |
| May-16 | 2 | -60% | 19 | -14% | 0.11 | 89 | 3% | 44.50 | 158 | 95.5% | 8.2% | 316,500 | 13.4% |
| Jun-16 | 8 | 167% | 26 | 44% | 0.31 | 100 | 8% | 12.50 | 153 | 95.3% | 73.0% | 320,000 | 67.6% |
| Jul-16 | 6 | 100% | 15 | 25% | 0.40 | 106 | 9% | 17.67 | 69 | 90.5% | -47.5% | 157,500 | -37.5% |
| Aug-16 | 4 | 0% | 12 | 9% | 0.33 | 100 | 10% | 25.00 | 253 | 90.7% | 23.0% | 406,000 | 31.8% |
| Sep-16 | 6 | 100% | 14 | -7% | 0.43 | 94 | 8% | 15.67 | 40 | 96.5% | -23.6% | 256,000 | -10.3% |
| Oct-16 | - | -100% | 10 | -44% | - | 94 | 2% | - | - | - | - | - | - |
| Nov-16 | 1 | -50% | 12 | 9% | 0.08 | 92 | -1% | 92.00 | 52 | 88.5% | 5.2% | 530,000 | 5.2% |
| Dec-16 | 3 | 0% | 8 | 60% | 0.38 | 86 | 5% | 28.67 | 75 | 97.8% | -28.0% | 360,000 | -38.3% |
| 2016 | 42 | 27% | 148 | -8% | 0.28 | 91 | 17% | 37.31 | 147 | 93.0% | -7.5% | 315,500 | -8.3% |

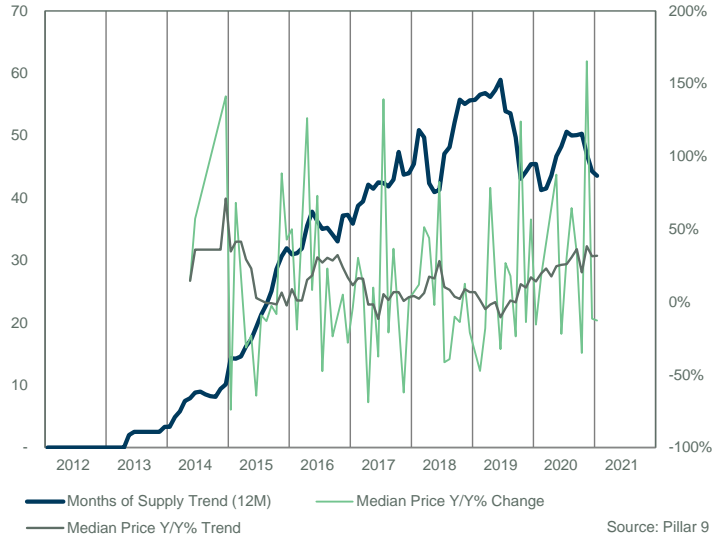
TOTAL RESIDENTIAL



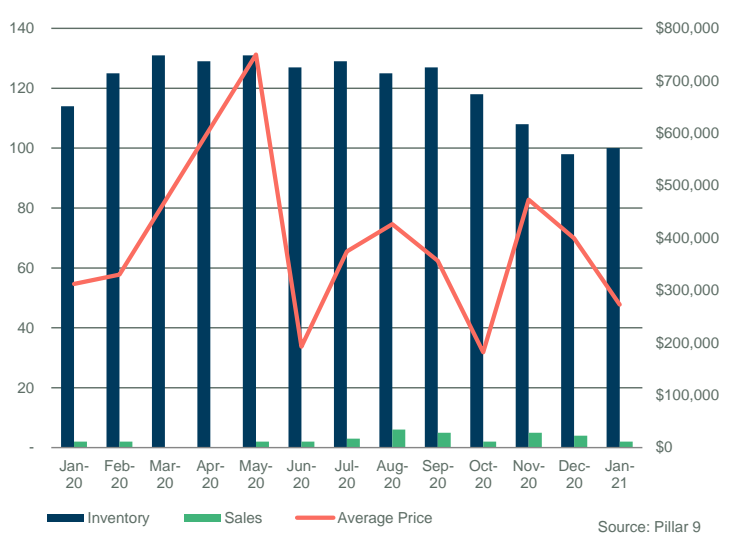
| LAC LA BICHE | | | | | | | | | | | | | | |
|--------------|-----------|-------------|--------------|-------------|-------------|------------|-------------|------------------|------------|--------------|----------------|---------------|----------------|---------------|
| | Sales | Y/Y% | New Listings | Y/Y% | S/NL Ratio | Inventory | Y/Y% | Months of Supply | DOM | SP/LP | Median Price | Y/Y% | Average Price | Y/Y% |
| Jan-17 | 3 | 50% | 8 | -27% | 0.38 | 82 | -5% | 27.33 | 217 | 102.8% | 195,000 | -3.7% | 228,983 | 13.1% |
| Feb-17 | 2 | -71% | 13 | 225% | 0.15 | 87 | 5% | 43.50 | 374 | 101.3% | 475,725 | 30.3% | 475,725 | 21.4% |
| Mar-17 | 2 | 0% | 19 | 138% | 0.11 | 96 | 19% | 48.00 | 41 | 88.6% | 257,500 | 12.7% | 257,500 | 12.7% |
| Apr-17 | 1 | 0% | 22 | 144% | 0.05 | 109 | 38% | 109.00 | 49 | 92.2% | 165,000 | -68.9% | 165,000 | -68.9% |
| May-17 | 3 | 50% | 13 | -32% | 0.23 | 111 | 25% | 37.00 | 209 | 94.2% | 348,000 | 10.0% | 266,000 | -16.0% |
| Jun-17 | 5 | -38% | 23 | -12% | 0.22 | 119 | 19% | 23.80 | 94 | 92.5% | 200,000 | -37.5% | 262,980 | -14.4% |
| Jul-17 | 7 | 17% | 10 | -33% | 0.70 | 116 | 9% | 16.57 | 101 | 95.1% | 377,000 | 139.4% | 410,571 | 109.0% |
| Aug-17 | 6 | 50% | 13 | 8% | 0.46 | 114 | 14% | 19.00 | 156 | 91.8% | 321,000 | -20.9% | 315,333 | -24.3% |
| Sep-17 | 4 | -33% | 17 | 21% | 0.24 | 111 | 18% | 27.75 | 386 | 87.5% | 349,750 | 36.6% | 326,875 | 38.5% |
| Oct-17 | 1 | - | 6 | -40% | 0.17 | 96 | 2% | 96.00 | 70 | 90.6% | 145,000 | - | 145,000 | - |
| Nov-17 | 2 | 100% | 12 | 0% | 0.17 | 97 | 5% | 48.50 | 112 | 88.3% | 200,000 | -62.3% | 200,000 | -62.3% |
| Dec-17 | 3 | 0% | 11 | 38% | 0.27 | 93 | 8% | 31.00 | 444 | 93.0% | 367,000 | 1.9% | 301,000 | -6.8% |
| 2017 | 39 | -7% | 167 | 13% | 0.23 | 103 | 13% | 43.95 | 191 | 93.3% | 340,000 | 7.8% | 306,482 | -0.9% |
| Jan-18 | - | -100% | 12 | 50% | - | 93 | 13% | - | - | - | - | - | - | - |
| Feb-18 | 1 | -50% | 13 | 0% | 0.08 | 103 | 18% | 103.00 | 27 | 96.8% | 532,500 | 11.9% | 532,500 | 11.9% |
| Mar-18 | 3 | 50% | 13 | -32% | 0.23 | 106 | 10% | 35.33 | 180 | 96.2% | 390,000 | 51.5% | 437,500 | 69.9% |
| Apr-18 | 4 | 300% | 16 | -27% | 0.25 | 112 | 3% | 28.00 | 49 | 94.5% | 237,500 | 43.9% | 222,375 | 34.8% |
| May-18 | 6 | 100% | 35 | 169% | 0.17 | 130 | 17% | 21.67 | 138 | 95.3% | 340,500 | -2.2% | 318,800 | 19.8% |
| Jun-18 | 5 | 0% | 22 | -4% | 0.23 | 139 | 17% | 27.80 | 149 | 92.3% | 365,000 | 82.5% | 319,600 | 21.5% |
| Jul-18 | 2 | -71% | 25 | 150% | 0.08 | 160 | 38% | 80.00 | 103 | 91.5% | 220,750 | -41.4% | 220,750 | -46.2% |
| Aug-18 | 5 | -17% | 10 | -23% | 0.50 | 154 | 35% | 30.80 | 190 | 90.8% | 195,000 | -39.3% | 228,500 | -27.5% |
| Sep-18 | 2 | -50% | 10 | -41% | 0.20 | 143 | 29% | 71.50 | 130 | 94.8% | 314,500 | -10.1% | 314,500 | -3.8% |
| Oct-18 | 1 | 0% | 9 | 50% | 0.11 | 136 | 42% | 136.00 | 54 | 89.3% | 125,000 | -13.8% | 125,000 | -13.8% |
| Nov-18 | 3 | 50% | 14 | 17% | 0.21 | 122 | 26% | 40.67 | 182 | 92.3% | 225,000 | 12.5% | 260,167 | 30.1% |
| Dec-18 | 3 | 0% | 11 | 0% | 0.27 | 113 | 22% | 37.67 | 602 | 90.6% | 290,000 | -21.0% | 296,667 | -1.4% |
| 2018 | 35 | -10% | 190 | 14% | 0.18 | 126 | 22% | 55.68 | 176 | 93.2% | 335,000 | -1.5% | 292,966 | -4.4% |
| Jan-19 | 2 | - | 9 | -25% | 0.22 | 113 | 22% | 56.50 | 329 | 92.0% | 370,000 | - | 370,000 | - |
| Feb-19 | 1 | 0% | 7 | -46% | 0.14 | 113 | 10% | 113.00 | 442 | 90.6% | 280,000 | -47.4% | 280,000 | -47.4% |
| Mar-19 | 3 | 0% | 11 | -15% | 0.27 | 115 | 8% | 38.33 | 135 | 94.8% | 320,000 | -17.9% | 379,475 | -13.3% |
| Apr-19 | 6 | 50% | 27 | 69% | 0.22 | 124 | 11% | 20.67 | 292 | 95.6% | 423,750 | 78.4% | 507,000 | 128.0% |
| May-19 | 4 | -33% | 31 | -11% | 0.13 | 139 | 7% | 34.75 | 195 | 93.3% | 400,000 | 17.5% | 355,250 | 11.4% |
| Jun-19 | 3 | -40% | 17 | -23% | 0.18 | 143 | 3% | 47.67 | 137 | 93.3% | 246,500 | -32.5% | 237,133 | -25.8% |
| Jul-19 | 7 | 250% | 10 | -60% | 0.70 | 135 | -16% | 19.29 | 172 | 92.8% | 280,000 | 26.8% | 271,714 | 23.1% |
| Aug-19 | 5 | 0% | 12 | 20% | 0.42 | 135 | -12% | 27.00 | 128 | 89.6% | 230,000 | 17.9% | 230,800 | 1.0% |
| Sep-19 | 5 | 150% | 7 | -30% | 0.71 | 125 | -13% | 25.00 | 111 | 93.4% | 240,000 | -23.7% | 354,500 | 12.7% |
| Oct-19 | 2 | 100% | 13 | 44% | 0.15 | 113 | -17% | 56.50 | 158 | 89.4% | 280,000 | 124.0% | 280,000 | 124.0% |
| Nov-19 | 2 | -33% | 13 | -7% | 0.15 | 109 | -11% | 54.50 | 117 | 84.2% | 194,000 | -13.8% | 194,000 | -25.4% |
| Dec-19 | 2 | -33% | 11 | 0% | 0.18 | 104 | -8% | 52.00 | 537 | 94.5% | 454,500 | 56.7% | 454,500 | 53.2% |
| 2019 | 42 | 20% | 168 | -12% | 0.25 | 122 | -1% | 45.43 | 202 | 92.5% | 290,000 | -13.4% | 333,770 | 13.9% |
| Jan-20 | 2 | 0% | 19 | 111% | 0.11 | 114 | 1% | 57.00 | 82 | 88.5% | 312,500 | -15.5% | 312,500 | -15.5% |
| Feb-20 | 2 | 100% | 17 | 143% | 0.12 | 125 | 11% | 62.50 | 18 | 93.2% | 330,000 | 17.9% | 330,000 | 17.9% |
| Mar-20 | - | -100% | 14 | 27% | - | 131 | 14% | - | - | - | - | - | - | - |
| Apr-20 | - | -100% | 9 | -67% | - | 129 | 4% | - | - | - | - | - | - | - |
| May-20 | 2 | -50% | 14 | -55% | 0.14 | 131 | -6% | 65.50 | 214 | 91.3% | 750,000 | 87.5% | 750,000 | 111.1% |
| Jun-20 | 2 | -33% | 13 | -24% | 0.15 | 127 | -11% | 63.50 | 23 | 91.9% | 192,500 | -21.9% | 192,500 | -18.8% |
| Jul-20 | 3 | -57% | 18 | 80% | 0.17 | 129 | -4% | 43.00 | 184 | 95.9% | 365,000 | 30.4% | 374,167 | 37.7% |
| Aug-20 | 6 | 20% | 17 | 42% | 0.35 | 125 | -7% | 20.83 | 274 | 96.3% | 378,500 | 64.6% | 426,333 | 84.7% |
| Sep-20 | 5 | 0% | 15 | 114% | 0.33 | 127 | 2% | 25.40 | 257 | 92.4% | 320,000 | 33.3% | 356,600 | 0.6% |
| Oct-20 | 2 | 0% | 8 | -38% | 0.25 | 118 | 4% | 59.00 | 240 | 89.6% | 182,000 | -35.0% | 182,000 | -35.0% |
| Nov-20 | 5 | 150% | 5 | -62% | 1.00 | 108 | -1% | 21.60 | 149 | 94.5% | 515,000 | 165.5% | 473,100 | 143.9% |
| Dec-20 | 4 | 100% | 4 | -64% | 1.00 | 98 | -6% | 24.50 | 372 | 85.5% | 402,500 | -11.4% | 399,500 | -12.1% |
| 2020 | 33 | -21% | 153 | -9% | 0.22 | 122 | 0% | 44.28 | 208 | 92.5% | 365,000 | 25.9% | 392,758 | 17.7% |
| Jan-21 | 2 | 0% | 9 | -53% | 0.22 | 100 | -12% | 50.00 | 178 | 97.4% | 273,000 | -12.6% | 273,000 | -12.6% |
| Feb-21 | | | | | | | | | | | | | | |
| Mar-21 | | | | | | | | | | | | | | |
| Apr-21 | | | | | | | | | | | | | | |
| May-21 | | | | | | | | | | | | | | |
| Jun-21 | | | | | | | | | | | | | | |
| Jul-21 | | | | | | | | | | | | | | |
| Aug-21 | | | | | | | | | | | | | | |
| Sep-21 | | | | | | | | | | | | | | |
| Oct-21 | | | | | | | | | | | | | | |
| Nov-21 | | | | | | | | | | | | | | |
| Dec-21 | | | | | | | | | | | | | | |
| 2021 | 2 | 0% | 9 | -53% | 0.22 | 100 | -12% | 50.00 | 178 | 97.4% | 273,000 | -25.2% | 273,000 | -30.5% |

LAC LA BICHE

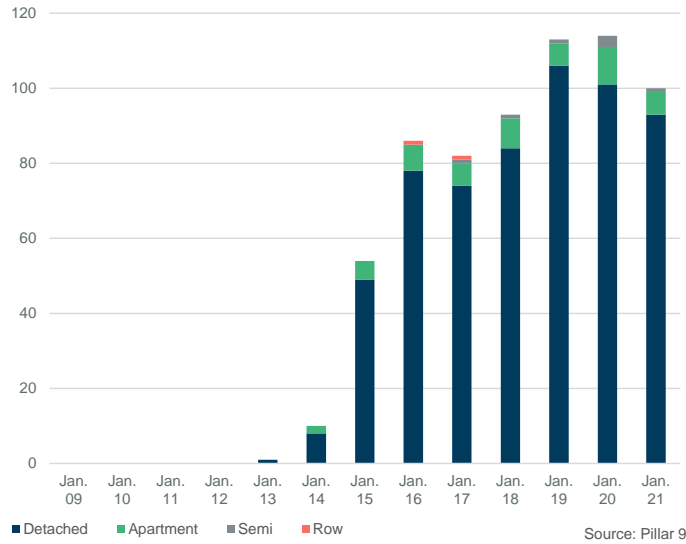
MONTHS OF SUPPLY AND PRICE CHANGE



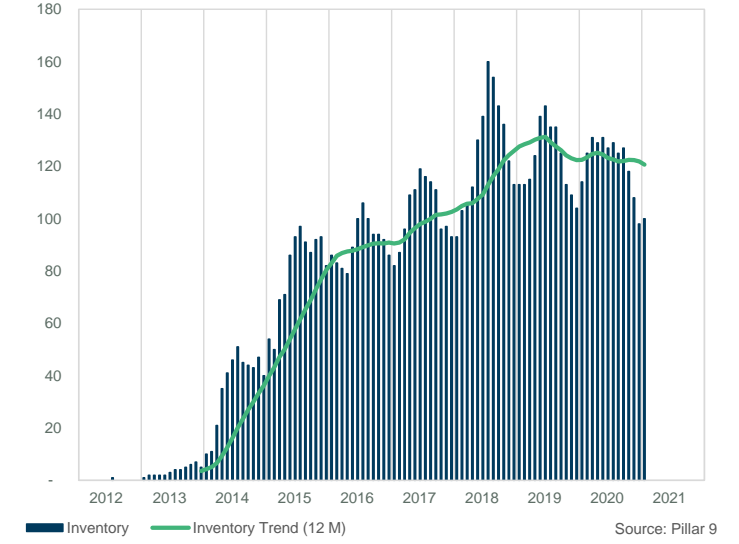
INVENTORY, SALES, AND PRICE



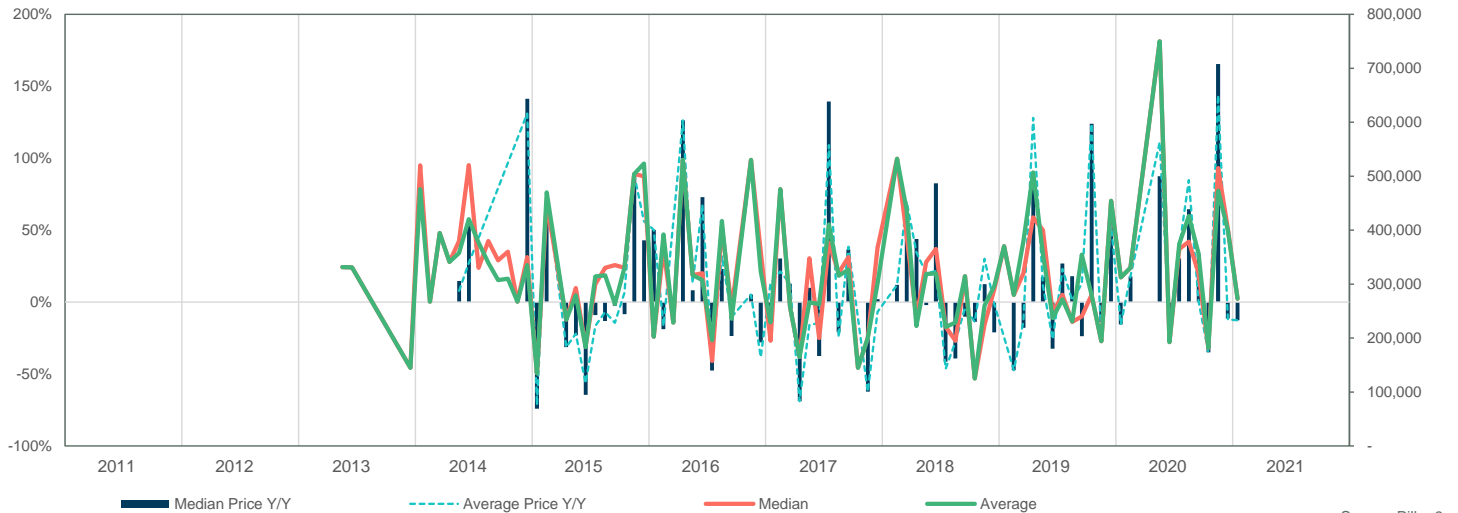
INVENTORY



INVENTORY



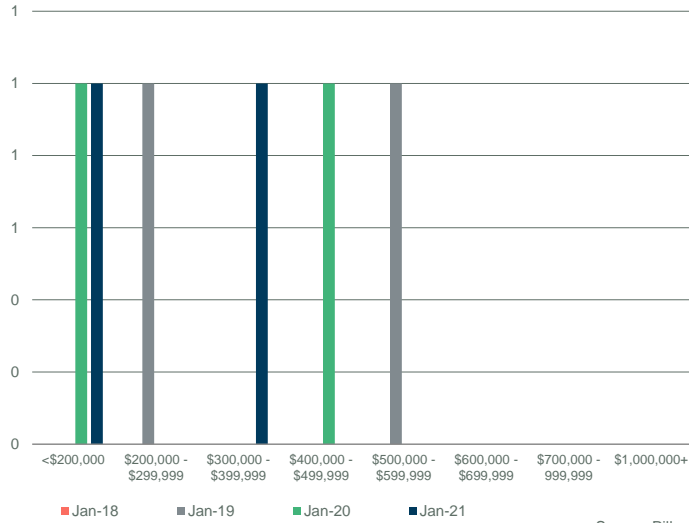
PRICE COMPARISON



LAC LA BICHE

SALES BY PRICE RANGE

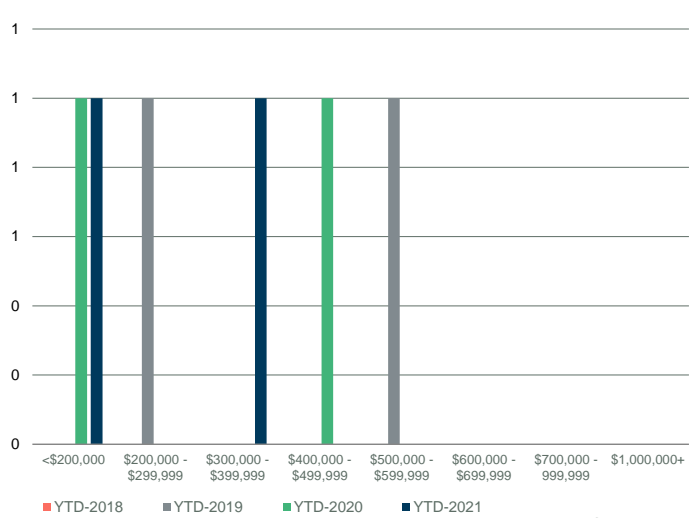
January



Source: Pillar 9

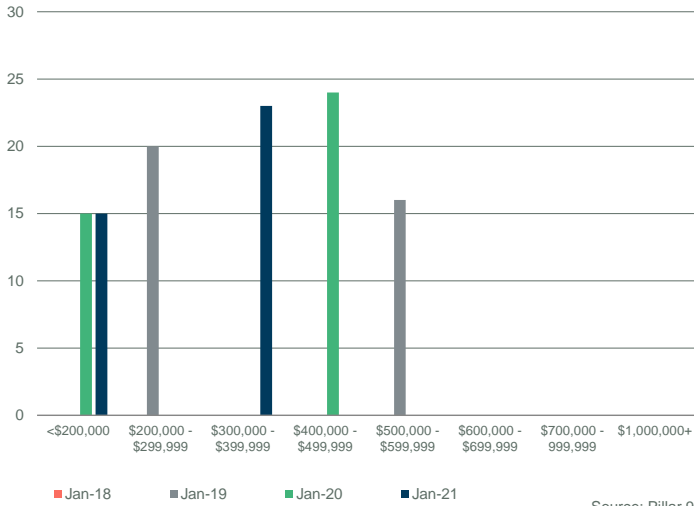
YTD SALES BY PRICE RANGE

YTD-JAN



Source: Pillar 9

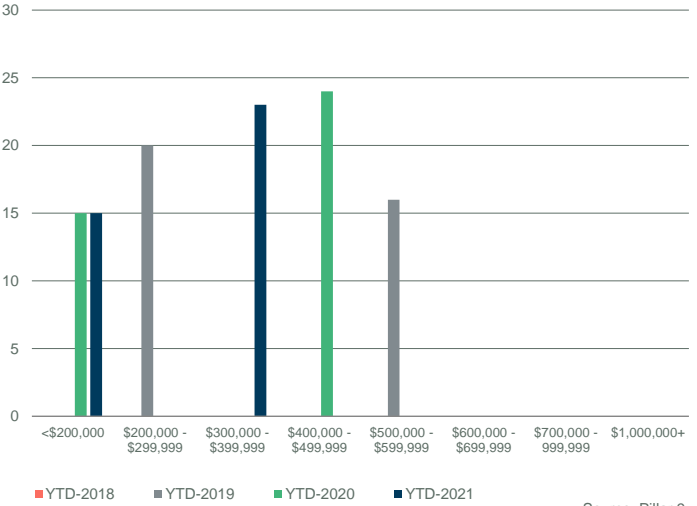
MONTHS OF SUPPLY BY PRICE RANGE



Source: Pillar 9

YTD MONTHS OF SUPPLY BY PRICE RANGE

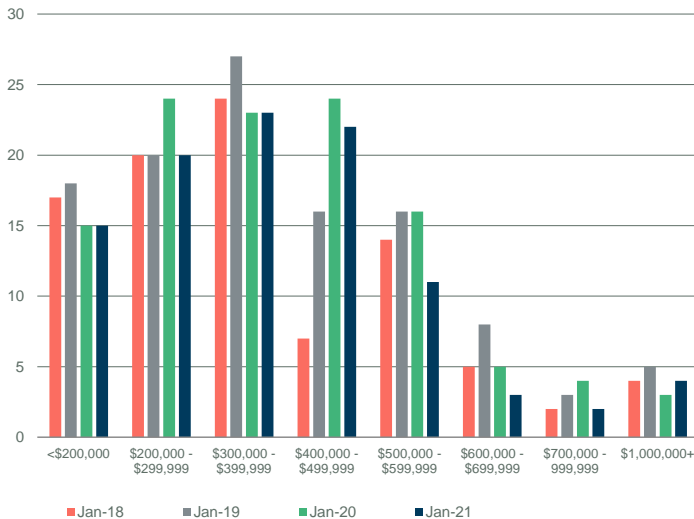
YTD-JAN



Source: Pillar 9

INVENTORY BY PRICE RANGE

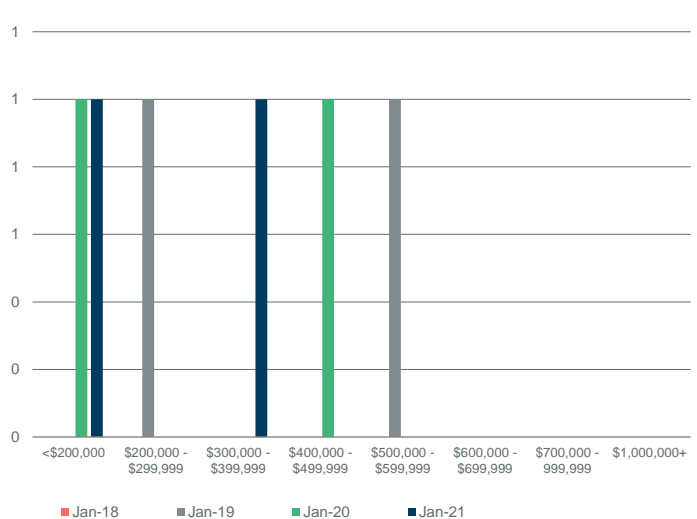
January



Source: Pillar 9

NEW LISTINGS BY PRICE RANGE

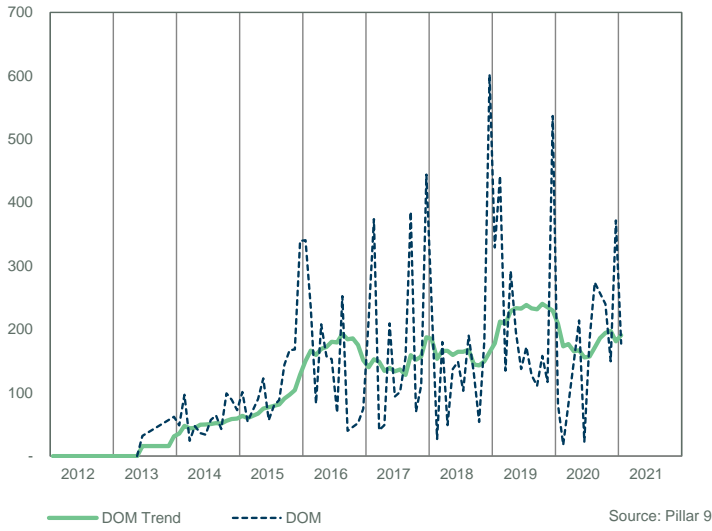
January



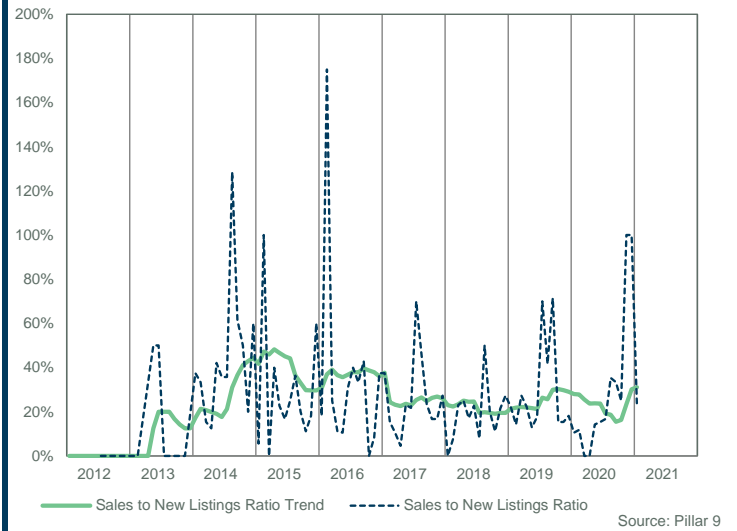
Source: Pillar 9

LAC LA BICHE

DAYS ON MARKET



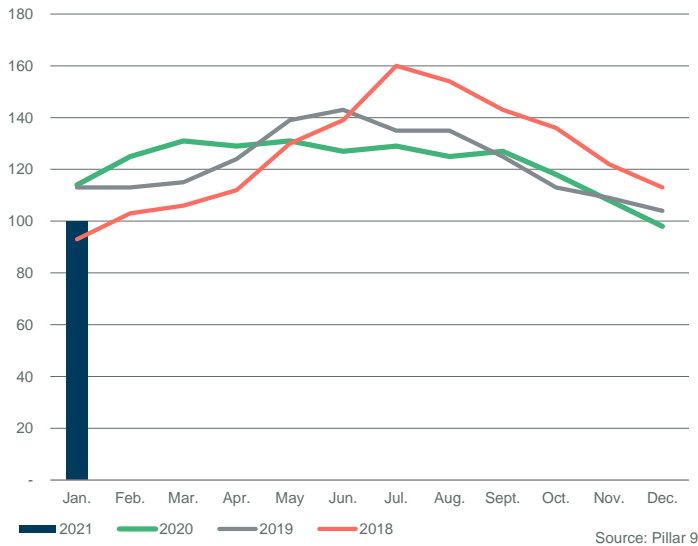
SALES TO NEW LISTINGS RATIO



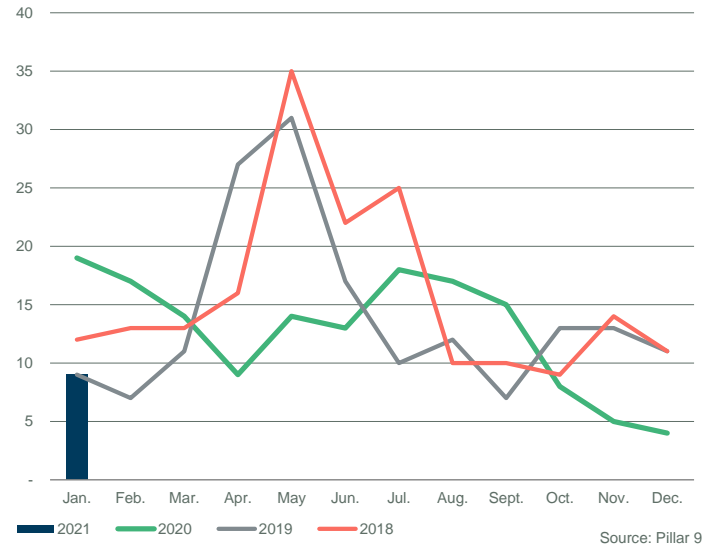
SALES COMPARISON



INVENTORY COMPARISON



NEW LISTINGS COMPARISON



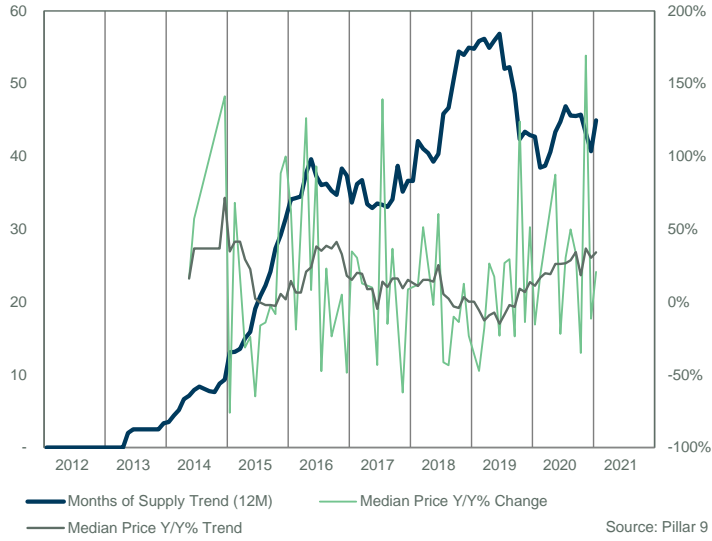
| LAC LA BICHE | | | | | | | | | | | | | | |
|--------------|-----------|--------------|--------------|--------------|-------------|-----------|-------------|------------------|------------|--------------|----------------|--------------|----------------|--------------|
| | Sales | Y/Y% | New Listings | Y/Y% | S/NL Ratio | Inventory | Y/Y% | Months of Supply | DOM | SP/LP | Median Price | Y/Y% | Average Price | Y/Y% |
| Jan-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Feb-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Mar-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Apr-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| May-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Jun-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Jul-12 | - | - | 1 | - | - | 1 | - | - | - | - | - | - | - | - |
| Aug-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Sep-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Oct-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Nov-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Dec-12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2012 | - | - | 1 | - | - | 1 | - | - | - | - | - | - | - | - |
| Jan-13 | - | - | 1 | - | - | 1 | - | - | - | - | - | - | - | - |
| Feb-13 | - | - | 1 | - | - | 2 | - | - | - | - | - | - | - | - |
| Mar-13 | - | - | - | - | - | 2 | - | - | - | - | - | - | - | - |
| Apr-13 | - | - | - | - | - | 2 | - | - | - | - | - | - | - | - |
| May-13 | 1 | - | 2 | - | 0.50 | 2 | - | 2.00 | - | 96.6% | 331,500 | - | 331,500 | - |
| Jun-13 | 1 | - | 2 | - | 0.50 | 3 | - | 3.00 | 32 | 98.5% | 330,900 | - | 330,900 | - |
| Jul-13 | - | - | 1 | 0% | - | 4 | 300% | - | - | - | - | - | - | - |
| Aug-13 | - | - | - | - | - | 4 | - | - | - | - | - | - | - | - |
| Sep-13 | - | - | 1 | - | - | 5 | - | - | - | - | - | - | - | - |
| Oct-13 | - | - | 1 | - | - | 6 | - | - | - | - | - | - | - | - |
| Nov-13 | - | - | 1 | - | - | 7 | - | - | - | - | - | - | - | - |
| Dec-13 | 1 | - | - | - | - | 5 | - | 5.00 | 62 | 80.6% | 145,000 | - | 145,000 | - |
| 2013 | 3 | - | 10 | 900% | 0.30 | 4 | 300% | 3.33 | 31 | 91.9% | 330,900 | - | 269,133 | - |
| Jan-14 | 2 | - | 5 | 400% | 0.40 | 8 | 700% | 4.00 | 67 | 94.3% | 565,000 | - | 565,000 | - |
| Feb-14 | 1 | - | 2 | 100% | 0.50 | 8 | 300% | 8.00 | 97 | 92.2% | 267,500 | - | 267,500 | - |
| Mar-14 | 2 | - | 13 | - | 0.15 | 18 | 800% | 9.00 | 24 | 97.1% | 394,750 | - | 394,750 | - |
| Apr-14 | 2 | - | 15 | - | 0.13 | 31 | 1450% | 15.50 | 48 | 96.6% | 341,000 | - | 341,000 | - |
| May-14 | 7 | 600% | 17 | 750% | 0.41 | 38 | 1800% | 5.43 | 38 | 95.5% | 385,000 | 16.1% | 374,929 | 13.1% |
| Jun-14 | 5 | 400% | 13 | 550% | 0.38 | 42 | 1300% | 8.40 | 34 | 91.8% | 520,500 | 57.3% | 420,400 | 27.0% |
| Jul-14 | 4 | - | 13 | 1200% | 0.31 | 47 | 1075% | 11.75 | 57 | 97.5% | 357,500 | - | 423,750 | - |
| Aug-14 | 8 | - | 7 | - | 1.14 | 43 | 975% | 5.38 | 61 | 96.1% | 384,000 | - | 361,003 | - |
| Sep-14 | 8 | - | 11 | 1000% | 0.73 | 40 | 700% | 5.00 | 43 | 95.3% | 344,000 | - | 307,500 | - |
| Oct-14 | 6 | - | 12 | 1100% | 0.50 | 39 | 550% | 6.50 | 99 | 97.2% | 360,000 | - | 310,117 | - |
| Nov-14 | 2 | - | 10 | 900% | 0.20 | 43 | 514% | 21.50 | 89 | 90.0% | 267,500 | - | 267,500 | - |
| Dec-14 | 3 | 200% | 4 | - | 0.75 | 35 | 600% | 11.67 | 72 | 93.9% | 350,000 | 141.4% | 335,000 | 131.0% |
| 2014 | 50 | 1567% | 122 | 1120% | 0.41 | 33 | 897% | 9.34 | 57 | 95.2% | 369,000 | 11.5% | 360,784 | 34.1% |
| Jan-15 | 1 | -50% | 18 | 260% | 0.06 | 49 | 513% | 49.00 | 101 | 97.8% | 134,900 | -76.1% | 134,900 | -76.1% |
| Feb-15 | 5 | 400% | 4 | 100% | 1.25 | 44 | 450% | 8.80 | 54 | 97.6% | 450,000 | 68.2% | 469,800 | 75.6% |
| Mar-15 | - | -100% | 20 | 54% | - | 62 | 244% | - | - | - | - | - | - | - |
| Apr-15 | 2 | 0% | 4 | -73% | 0.50 | 63 | 103% | 31.50 | 90 | 94.8% | 234,150 | -31.3% | 234,150 | -31.3% |
| May-15 | 5 | -29% | 21 | 24% | 0.24 | 77 | 103% | 15.40 | 123 | 91.1% | 292,500 | -24.0% | 279,100 | -25.6% |
| Jun-15 | 2 | -60% | 18 | 38% | 0.11 | 87 | 107% | 43.50 | 66 | 91.1% | 182,500 | -64.9% | 182,500 | -56.6% |
| Jul-15 | 3 | -25% | 12 | -8% | 0.25 | 92 | 96% | 30.67 | 80 | 89.0% | 300,000 | -16.1% | 314,167 | -25.9% |
| Aug-15 | 4 | -50% | 10 | 43% | 0.40 | 85 | 98% | 21.25 | 89 | 92.5% | 330,000 | -14.1% | 316,125 | -12.4% |
| Sep-15 | 3 | -63% | 12 | 9% | 0.25 | 78 | 95% | 26.00 | 144 | 85.5% | 335,000 | -2.6% | 263,167 | -14.4% |
| Oct-15 | 2 | -67% | 15 | 25% | 0.13 | 83 | 113% | 41.50 | 167 | 94.9% | 330,000 | -8.3% | 330,000 | 6.4% |
| Nov-15 | 2 | 0% | 11 | 10% | 0.18 | 84 | 95% | 42.00 | 168 | 98.2% | 504,000 | 88.4% | 504,000 | 88.4% |
| Dec-15 | 2 | -33% | 4 | 0% | 0.50 | 73 | 109% | 36.50 | 449 | 83.6% | 700,000 | 100.0% | 700,000 | 109.0% |
| 2015 | 31 | -38% | 149 | 22% | 0.21 | 73 | 177% | 31.47 | 126 | 92.3% | 348,300 | -5.6% | 347,652 | -3.6% |
| Jan-16 | 1 | 0% | 11 | -39% | 0.09 | 78 | 59% | 78.00 | 155 | 88.7% | 220,000 | 63.1% | 220,000 | 63.1% |
| Feb-16 | 7 | 40% | 4 | 0% | 1.75 | 75 | 70% | 10.71 | 234 | 91.3% | 365,000 | -18.9% | 392,000 | -16.6% |
| Mar-16 | 2 | - | 8 | -60% | 0.25 | 74 | 19% | 37.00 | 83 | 87.5% | 228,500 | - | 228,500 | - |
| Apr-16 | 1 | -50% | 7 | 75% | 0.14 | 70 | 11% | 70.00 | 208 | 93.6% | 530,000 | 126.4% | 530,000 | 126.4% |
| May-16 | 2 | -60% | 16 | -24% | 0.13 | 77 | 0% | 38.50 | 158 | 95.5% | 316,500 | 8.2% | 316,500 | 13.4% |
| Jun-16 | 6 | 200% | 25 | 39% | 0.24 | 91 | 5% | 15.17 | 188 | 95.9% | 352,500 | 93.2% | 353,483 | 93.7% |
| Jul-16 | 6 | 100% | 15 | 25% | 0.40 | 98 | 7% | 16.33 | 69 | 90.5% | 157,500 | -47.5% | 196,417 | -37.5% |
| Aug-16 | 4 | 0% | 12 | 20% | 0.33 | 93 | 9% | 23.25 | 253 | 90.7% | 406,000 | 23.0% | 416,750 | 31.8% |
| Sep-16 | 6 | 100% | 12 | 0% | 0.50 | 87 | 12% | 14.50 | 40 | 96.5% | 256,000 | -23.6% | 236,000 | -10.3% |
| Oct-16 | - | -100% | 10 | -33% | - | 89 | 7% | - | - | - | - | - | - | - |
| Nov-16 | 1 | -50% | 7 | -36% | 0.14 | 82 | -2% | 82.00 | 52 | 88.5% | 530,000 | 5.2% | 530,000 | 5.2% |
| Dec-16 | 3 | 50% | 7 | 75% | 0.43 | 77 | 5% | 25.67 | 75 | 97.8% | 360,000 | -48.6% | 322,833 | -53.9% |
| 2016 | 39 | 26% | 134 | -10% | 0.29 | 83 | 17% | 37.38 | 142 | 93.1% | 330,000 | -5.3% | 319,613 | -8.1% |

LAC LA BICHE

| | Sales | Y/Y% | New Listings | Y/Y% | S/NL Ratio | Inventory | Y/Y% | Months of Supply | DOM | SP/LP | Median Price | Y/Y% | Average Price | Y/Y% |
|-------------|-----------|-------------|--------------|-------------|-------------|------------|------------|------------------|------------|--------------|----------------|---------------|----------------|--------------|
| Jan-17 | 2 | 100% | 8 | -27% | 0.25 | 74 | -5% | 37.00 | 305 | 107.0% | 296,475 | 34.8% | 296,475 | 34.8% |
| Feb-17 | 2 | -71% | 11 | 175% | 0.18 | 78 | 4% | 39.00 | 374 | 101.3% | 475,725 | 30.3% | 475,725 | 21.4% |
| Mar-17 | 2 | 0% | 18 | 125% | 0.11 | 86 | 16% | 43.00 | 41 | 88.6% | 257,500 | 12.7% | 257,500 | 12.7% |
| Apr-17 | - | -100% | 18 | 157% | - | 98 | 40% | - | - | - | - | - | - | - |
| May-17 | 3 | 50% | 13 | -19% | 0.23 | 100 | 30% | 33.33 | 209 | 94.2% | 348,000 | 10.0% | 266,000 | -16.0% |
| Jun-17 | 5 | -17% | 21 | -16% | 0.24 | 106 | 16% | 21.20 | 94 | 92.5% | 200,000 | -43.3% | 262,980 | -25.6% |
| Jul-17 | 7 | 17% | 9 | -40% | 0.78 | 102 | 4% | 14.57 | 101 | 95.1% | 377,000 | 139.4% | 410,571 | 109.0% |
| Aug-17 | 5 | 25% | 12 | 0% | 0.42 | 102 | 10% | 20.40 | 184 | 91.9% | 345,000 | -15.0% | 329,400 | -21.0% |
| Sep-17 | 4 | -33% | 15 | 25% | 0.27 | 99 | 14% | 24.75 | 386 | 87.5% | 349,750 | 36.6% | 326,875 | 38.5% |
| Oct-17 | 1 | - | 6 | -40% | 0.17 | 85 | -4% | 85.00 | 70 | 90.6% | 145,000 | - | 145,000 | - |
| Nov-17 | 2 | 100% | 12 | 71% | 0.17 | 86 | 5% | 43.00 | 112 | 88.3% | 200,000 | -62.3% | 200,000 | -62.3% |
| Dec-17 | 2 | -33% | 9 | 29% | 0.22 | 84 | 9% | 42.00 | 548 | 92.9% | 391,000 | 8.6% | 391,000 | 21.1% |
| 2017 | 35 | -10% | 152 | 13% | 0.23 | 92 | 12% | 36.66 | 203 | 93.3% | 348,000 | 5.5% | 323,651 | 1.3% |
| Jan-18 | - | -100% | 12 | 50% | - | 84 | 14% | - | - | - | - | - | - | - |
| Feb-18 | 1 | -50% | 13 | 18% | 0.08 | 94 | 21% | 94.00 | 27 | 96.8% | 532,500 | 11.9% | 532,500 | 11.9% |
| Mar-18 | 3 | 50% | 11 | -39% | 0.27 | 97 | 13% | 32.33 | 180 | 96.2% | 390,000 | 51.5% | 437,500 | 69.9% |
| Apr-18 | 3 | - | 15 | -17% | 0.20 | 104 | 6% | 34.67 | 50 | 95.5% | 335,000 | - | 271,167 | - |
| May-18 | 6 | 100% | 35 | 169% | 0.17 | 122 | 22% | 20.33 | 138 | 95.3% | 340,500 | -2.2% | 318,800 | 19.8% |
| Jun-18 | 4 | -20% | 21 | 0% | 0.19 | 131 | 24% | 32.75 | 165 | 91.9% | 321,000 | 60.5% | 308,250 | 17.2% |
| Jul-18 | 2 | -71% | 24 | 167% | 0.08 | 151 | 48% | 75.50 | 103 | 91.5% | 220,750 | -41.4% | 220,750 | -46.2% |
| Aug-18 | 5 | 0% | 10 | -17% | 0.50 | 146 | 43% | 29.20 | 190 | 90.8% | 195,000 | -43.5% | 228,500 | -30.6% |
| Sep-18 | 2 | -50% | 7 | -53% | 0.29 | 134 | 35% | 67.00 | 130 | 94.8% | 314,500 | -10.1% | 314,500 | -3.8% |
| Oct-18 | 1 | 0% | 9 | 50% | 0.11 | 128 | 51% | 128.00 | 54 | 89.3% | 125,000 | -13.8% | 125,000 | -13.8% |
| Nov-18 | 3 | 50% | 13 | 8% | 0.23 | 113 | 31% | 37.67 | 182 | 92.3% | 225,000 | 12.5% | 260,167 | 30.1% |
| Dec-18 | 2 | 0% | 11 | 22% | 0.18 | 106 | 26% | 53.00 | 125 | 88.4% | 300,000 | -23.3% | 300,000 | -23.3% |
| 2018 | 32 | -9% | 181 | 19% | 0.18 | 118 | 28% | 54.95 | 140 | 93.1% | 335,000 | -3.7% | 297,588 | -8.1% |
| Jan-19 | 2 | - | 8 | -33% | 0.25 | 106 | 26% | 53.00 | 329 | 92.0% | 370,000 | - | 370,000 | - |
| Feb-19 | 1 | 0% | 7 | -46% | 0.14 | 107 | 14% | 107.00 | 442 | 90.6% | 280,000 | -47.4% | 280,000 | -47.4% |
| Mar-19 | 3 | 0% | 10 | -9% | 0.30 | 108 | 11% | 36.00 | 135 | 94.8% | 320,000 | -17.9% | 379,475 | -13.3% |
| Apr-19 | 6 | 100% | 27 | 80% | 0.22 | 117 | 13% | 19.50 | 292 | 95.6% | 423,750 | 26.5% | 507,000 | 87.0% |
| May-19 | 4 | -33% | 28 | -20% | 0.14 | 130 | 7% | 32.50 | 195 | 93.3% | 400,000 | 17.5% | 355,250 | 11.4% |
| Jun-19 | 3 | -25% | 15 | -29% | 0.20 | 132 | 1% | 44.00 | 137 | 93.3% | 246,500 | -23.2% | 237,133 | -23.1% |
| Jul-19 | 7 | 250% | 9 | -63% | 0.78 | 124 | -18% | 17.71 | 172 | 92.8% | 280,000 | 26.8% | 271,714 | 23.1% |
| Aug-19 | 4 | -20% | 12 | 20% | 0.33 | 127 | -13% | 31.75 | 108 | 93.2% | 252,500 | 29.5% | 238,500 | 4.4% |
| Sep-19 | 5 | 150% | 7 | 0% | 0.71 | 119 | -11% | 23.80 | 111 | 93.4% | 240,000 | -23.7% | 354,500 | 12.7% |
| Oct-19 | 2 | 100% | 11 | 22% | 0.18 | 105 | -18% | 52.50 | 158 | 89.4% | 280,000 | 124.0% | 280,000 | 124.0% |
| Nov-19 | 2 | -33% | 11 | -15% | 0.18 | 100 | -12% | 50.00 | 117 | 84.2% | 194,000 | -13.8% | 194,000 | -25.4% |
| Dec-19 | 2 | 0% | 11 | 0% | 0.18 | 95 | -10% | 47.50 | 537 | 94.5% | 454,500 | 51.5% | 454,500 | 51.5% |
| 2019 | 41 | 28% | 156 | -14% | 0.26 | 114 | -1% | 42.94 | 202 | 92.9% | 300,000 | -10.4% | 337,032 | 13.3% |
| Jan-20 | 2 | 0% | 15 | 88% | 0.13 | 101 | -5% | 50.50 | 82 | 88.5% | 312,500 | -15.5% | 312,500 | -15.5% |
| Feb-20 | 2 | 100% | 17 | 143% | 0.12 | 112 | 5% | 56.00 | 18 | 93.2% | 330,000 | 17.9% | 330,000 | 17.9% |
| Mar-20 | - | -100% | 13 | 30% | - | 118 | 9% | - | - | - | - | - | - | - |
| Apr-20 | - | -100% | 8 | -70% | - | 117 | 0% | - | - | - | - | - | - | - |
| May-20 | 2 | -50% | 13 | -54% | 0.15 | 120 | -8% | 60.00 | 214 | 91.3% | 750,000 | 87.5% | 750,000 | 111.1% |
| Jun-20 | 2 | -33% | 13 | -13% | 0.15 | 116 | -12% | 58.00 | 23 | 91.9% | 192,500 | -21.9% | 192,500 | -18.8% |
| Jul-20 | 3 | -57% | 17 | 89% | 0.18 | 117 | -6% | 39.00 | 184 | 95.9% | 365,000 | 30.4% | 374,167 | 37.7% |
| Aug-20 | 6 | 50% | 16 | 33% | 0.38 | 113 | -11% | 18.83 | 274 | 96.3% | 378,500 | 49.9% | 426,333 | 78.8% |
| Sep-20 | 5 | 0% | 14 | 100% | 0.36 | 116 | -3% | 23.20 | 257 | 92.4% | 320,000 | 33.3% | 356,600 | 0.6% |
| Oct-20 | 2 | 0% | 8 | -27% | 0.25 | 109 | 4% | 54.50 | 240 | 89.6% | 182,000 | -35.0% | 182,000 | -35.0% |
| Nov-20 | 4 | 100% | 4 | -64% | 1.00 | 99 | -1% | 24.75 | 136 | 94.4% | 522,500 | 169.3% | 515,500 | 165.7% |
| Dec-20 | 4 | 100% | 4 | -64% | 1.00 | 89 | -6% | 22.25 | 372 | 85.5% | 402,500 | -11.4% | 399,500 | -12.1% |
| 2020 | 32 | -22% | 142 | -9% | 0.23 | 111 | -3% | 40.70 | 208 | 92.4% | 389,000 | 29.7% | 395,547 | 17.4% |
| Jan-21 | 1 | -50% | 9 | -40% | 0.11 | 93 | -8% | 93.00 | 158 | 94.7% | 377,000 | 20.6% | 377,000 | 20.6% |
| Feb-21 | | | | | | | | | | | | | | |
| Mar-21 | | | | | | | | | | | | | | |
| Apr-21 | | | | | | | | | | | | | | |
| May-21 | | | | | | | | | | | | | | |
| Jun-21 | | | | | | | | | | | | | | |
| Jul-21 | | | | | | | | | | | | | | |
| Aug-21 | | | | | | | | | | | | | | |
| Sep-21 | | | | | | | | | | | | | | |
| Oct-21 | | | | | | | | | | | | | | |
| Nov-21 | | | | | | | | | | | | | | |
| Dec-21 | | | | | | | | | | | | | | |
| 2021 | 1 | -50% | 9 | -40% | 0.11 | 93 | -8% | 93.00 | 158 | 94.7% | 377,000 | -3.1% | 377,000 | -4.7% |

LAC LA BICHE

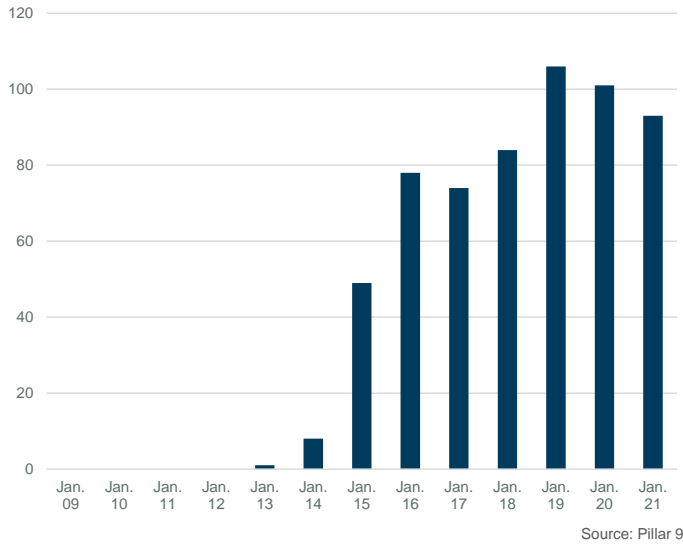
MONTHS OF SUPPLY AND PRICE CHANGE



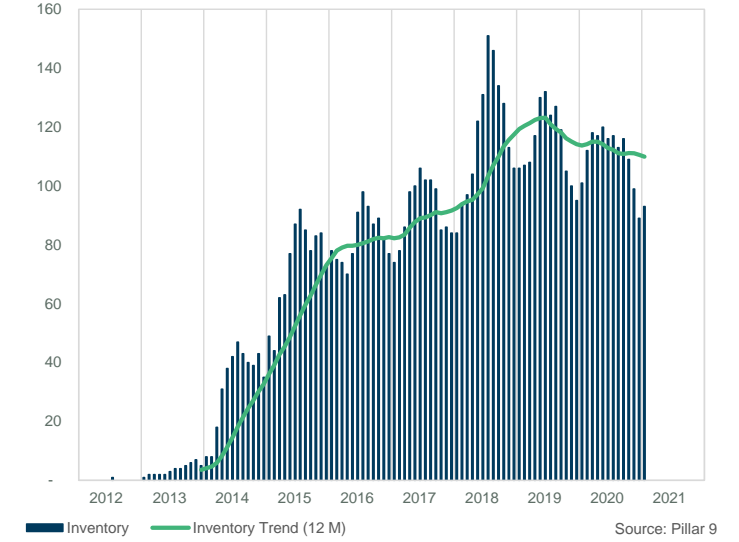
INVENTORY, SALES, AND PRICE



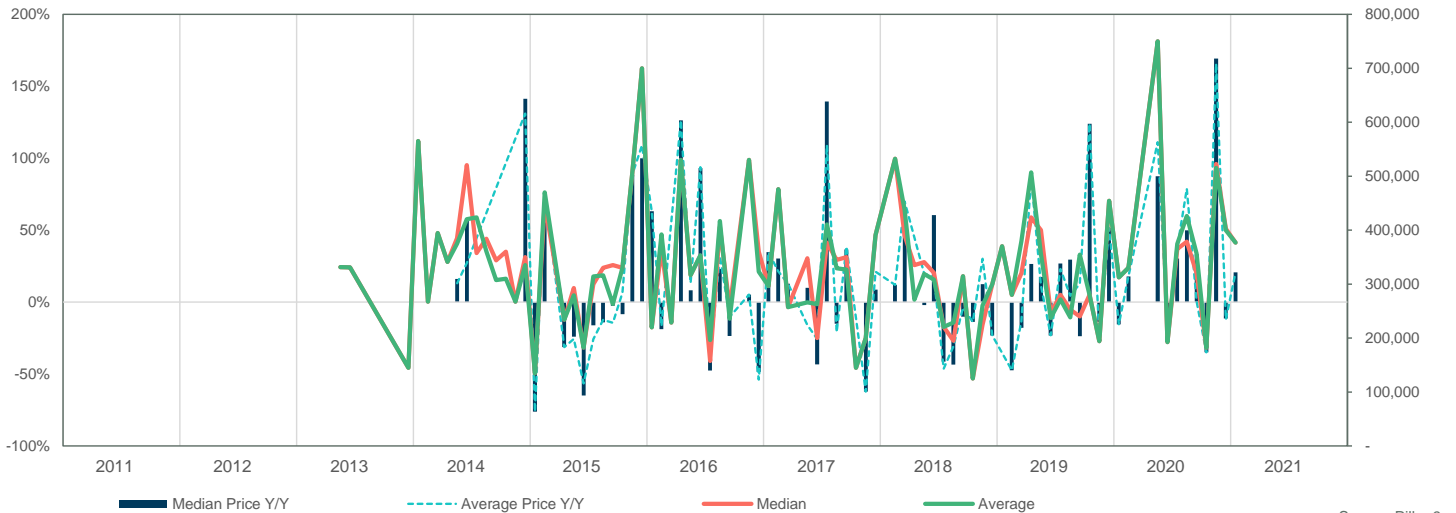
INVENTORY



INVENTORY



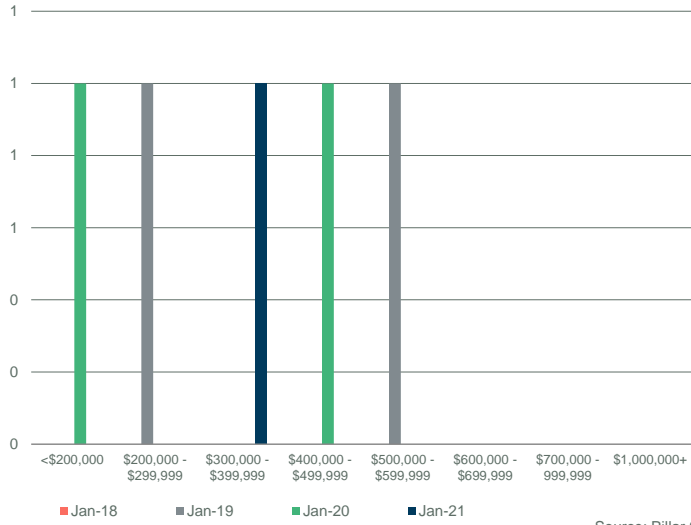
PRICE COMPARISON



LAC LA BICHE

SALES BY PRICE RANGE

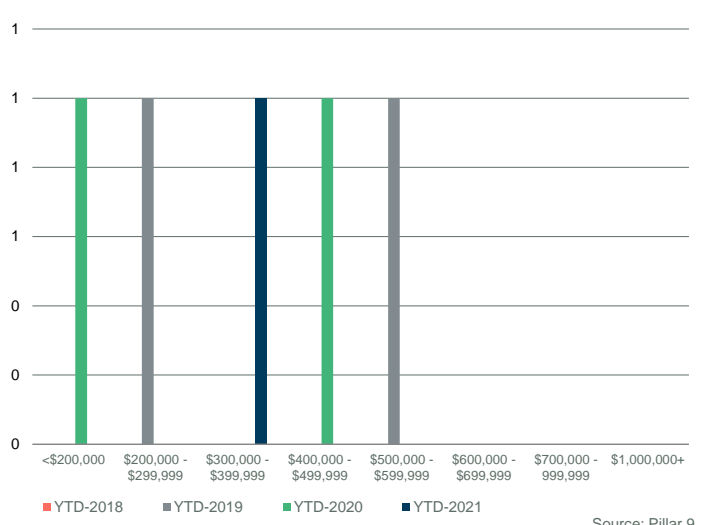
January



Source: Pillar 9

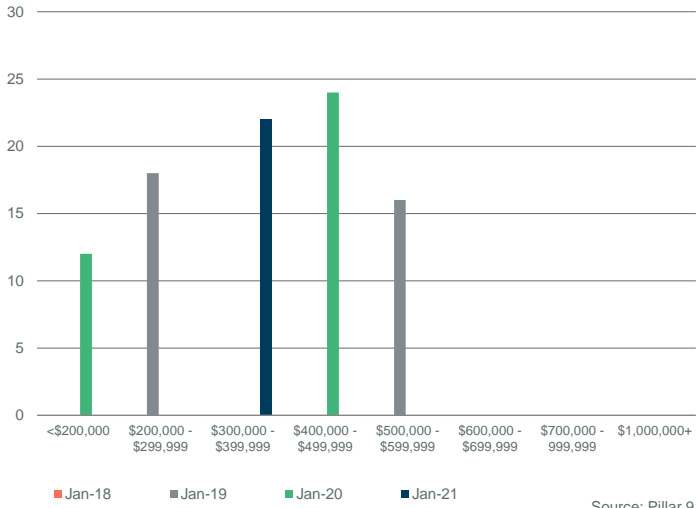
YTD SALES BY PRICE RANGE

YTD-JAN



Source: Pillar 9

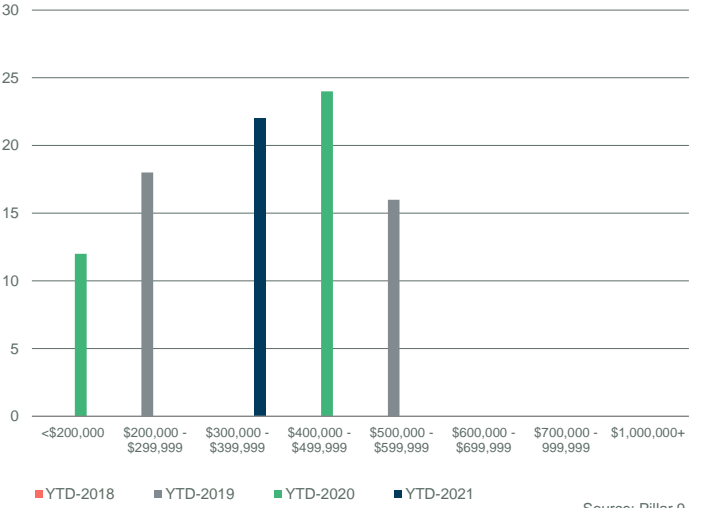
MONTHS OF SUPPLY BY PRICE RANGE



Source: Pillar 9

YTD MONTHS OF SUPPLY BY PRICE RANGE

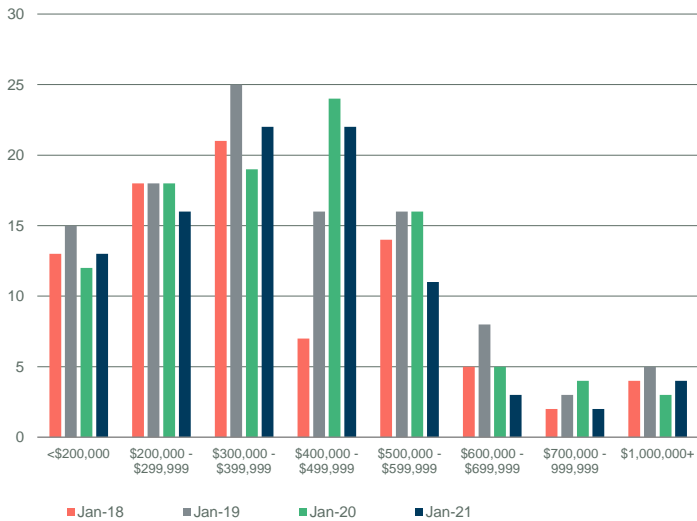
YTD-JAN



Source: Pillar 9

INVENTORY BY PRICE RANGE

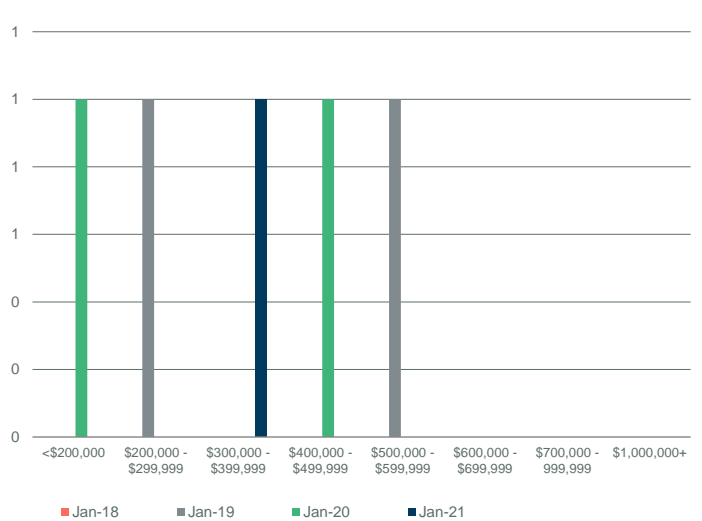
January



Source: Pillar 9

NEW LISTINGS BY PRICE RANGE

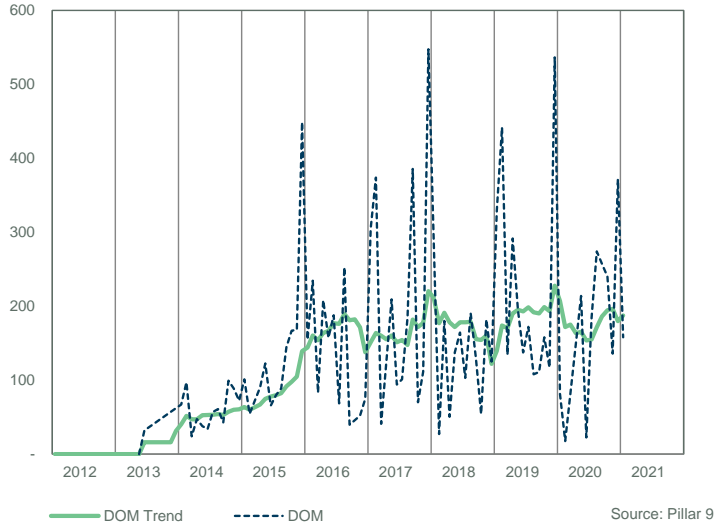
January



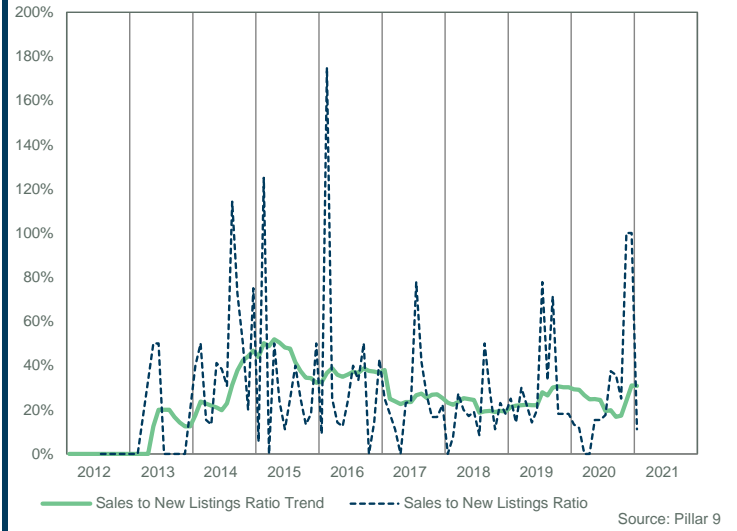
Source: Pillar 9

LAC LA BICHE

DAYS ON MARKET



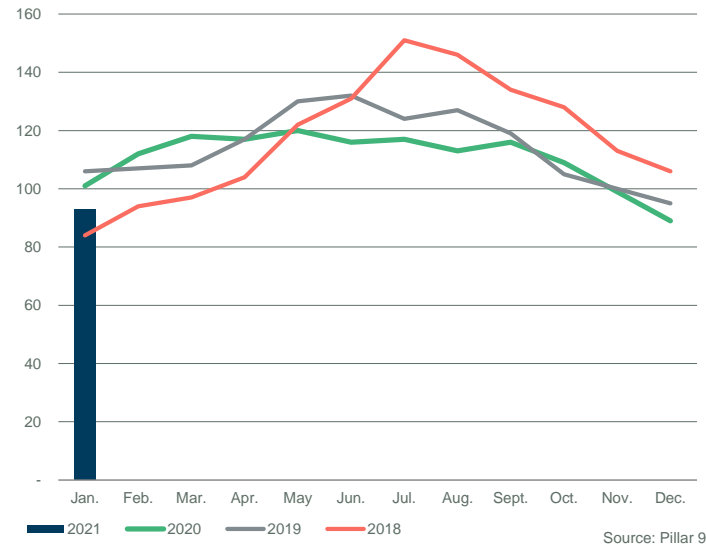
SALES TO NEW LISTINGS RATIO



SALES COMPARISON



INVENTORY COMPARISON



NEW LISTINGS COMPARISON

